



JCU CORPORATION

Financial Results Briefing Material

for the Third Quarter of the Fiscal Year
Ending March 2025

JCU CORPORATION

TSE Prime (Stock Code: 4975)

February 6, 2025

Summary of Consolidated Financial Results for 3Q FY3/25



Accounting Period of 3Q FY3/25

JCU (non-consolidated): April 1 to December 31, 2024

Overseas subsidiaries: January 1 to September 30, 2024

Chemicals Business

For electronic components

- China: The inventory adjustment of high-performance electronic devices including smartphones ran its course, resulting in a recovery trend in the demand for PWBs. As a result, sales of chemicals substantially increased year over year.
- Taiwan: With signs of recovery in the semiconductor market, demand for servers and semiconductor package substrates for high-performance electronic devices moderately expanded. As a result, sales of chemicals increased year over year.
- South Korea: Due to the bottoming out of the semiconductor market and the progress in inventory adjustment by customers, demand for semiconductor package substrates showed a moderate recovery. As a result, sales of chemicals increased year over year.

For decoration

- Japan: Although the impact of the suspension of shipments by some automobile manufacturers eased, demand for chemicals declined due to changes in design trends. As a result, sales of chemicals decreased year over year.
- China: Despite increases in automobile production due to an improvement in shortages of semiconductors and parts, demand for automobile parts which is subject to our business decreased. Sales of chemicals decreased year over year.

Machine Business

- Sales substantially increased thanks to the ordered projects progressing on schedule. However, orders received and order backlog decreased due to a decline in new orders for large projects.

Summary of Financial Results for 3Q FY3/25



(Millions of yen)

	Same period of previous FY (3Q FY3/24)	3Q FY3/25	YoY % Change
Net sales	17,212	20,732	20.5%
Operating profit	5,384	7,636	41.8%
Ordinary profit	5,631	7,954	41.2%
Profit attributable to owners of parent	3,746	5,487	46.5%
Net income per share	146.69 yen	217.29 yen	-

Foreign Exchange Rates



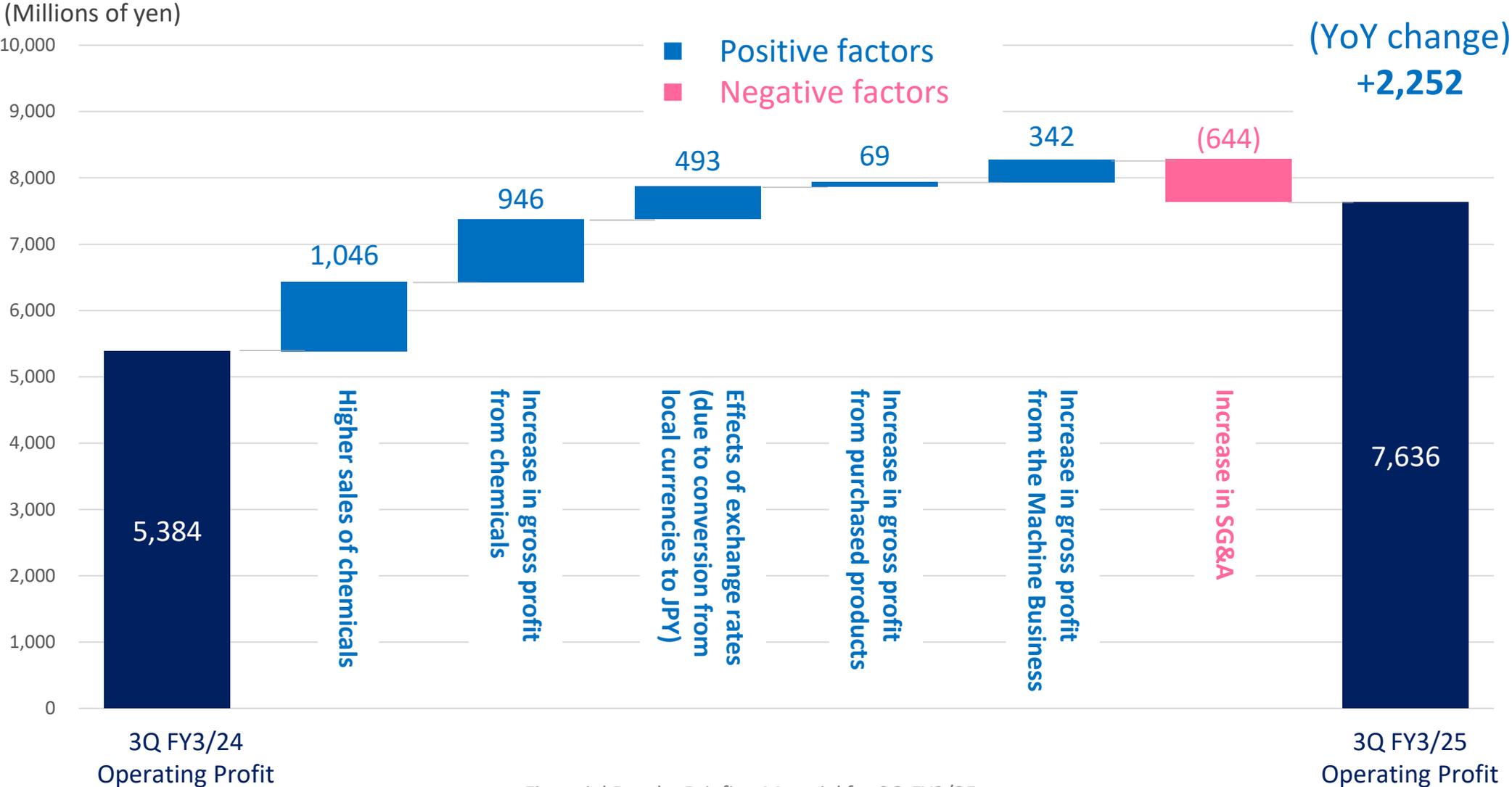
Foreign exchange sensitivity (as at the consolidated year):
Changes of about 100 million yen in consolidated operating profit with 1% change in major currency rates listed below

(Yen)

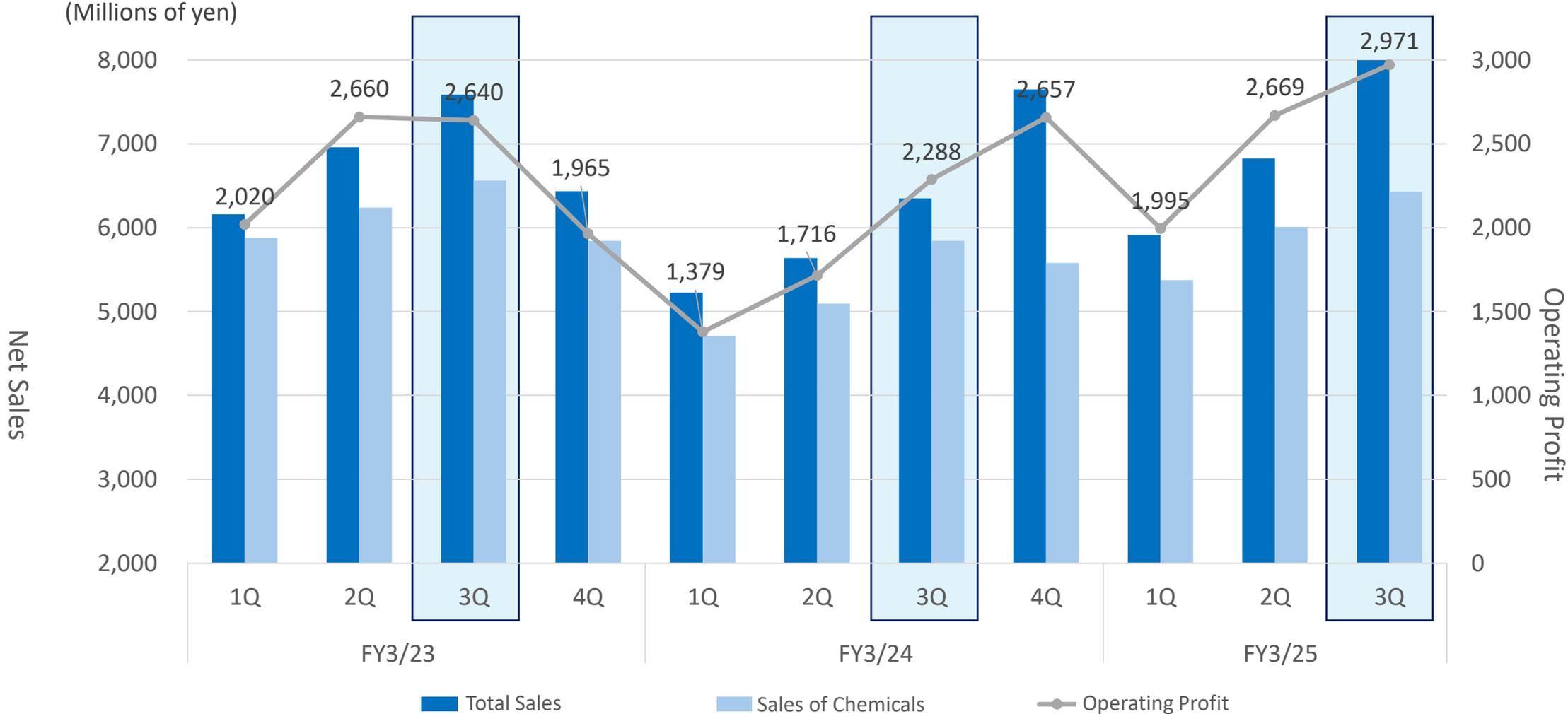
	FY3/24				FY3/25			
	1Q	2Q	3Q	4Q	(Initial forecast)	1Q	2Q	3Q
Chinese yuan (CNY)	19.34	19.45	19.61	19.82	20.40	20.63	21.05	20.97
Taiwan dollar (TWD)	4.36	4.42	4.47	4.51	4.60	4.73	4.78	4.73
Korean won (KRW)	0.1039	0.1042	0.1062	0.1076	0.1100	0.1117	0.1127	0.1118

Note: The average rate for the period is used to translate Chinese yuan, Taiwan dollar and Korean won, our major foreign currencies, to Japanese yen.

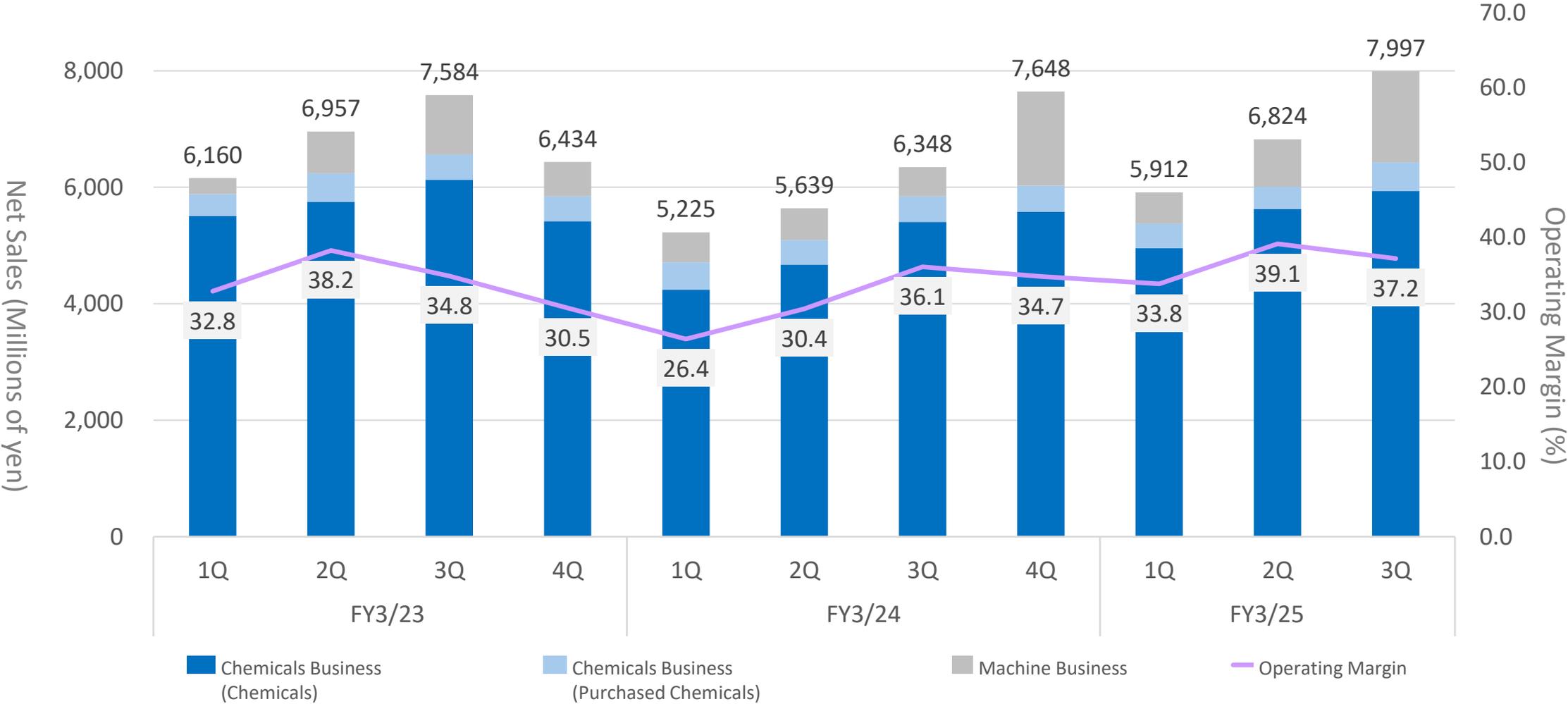
Changes in Consolidated Operating Profit for 3Q FY3/25



Quarterly Consolidated Financial Results



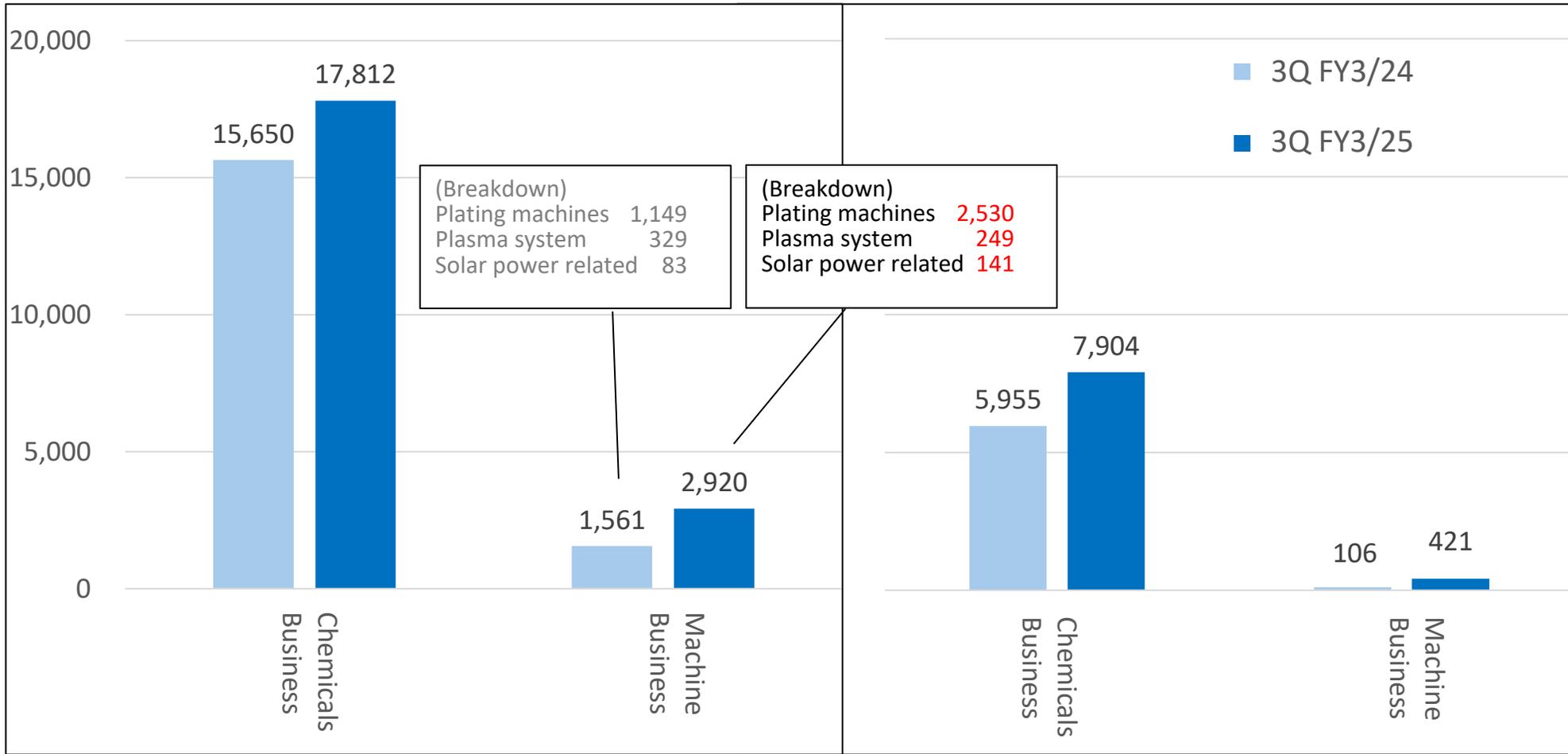
Quarterly Consolidated Financial Results (By Segment)



Consolidated Segment Results for 3Q FY3/25



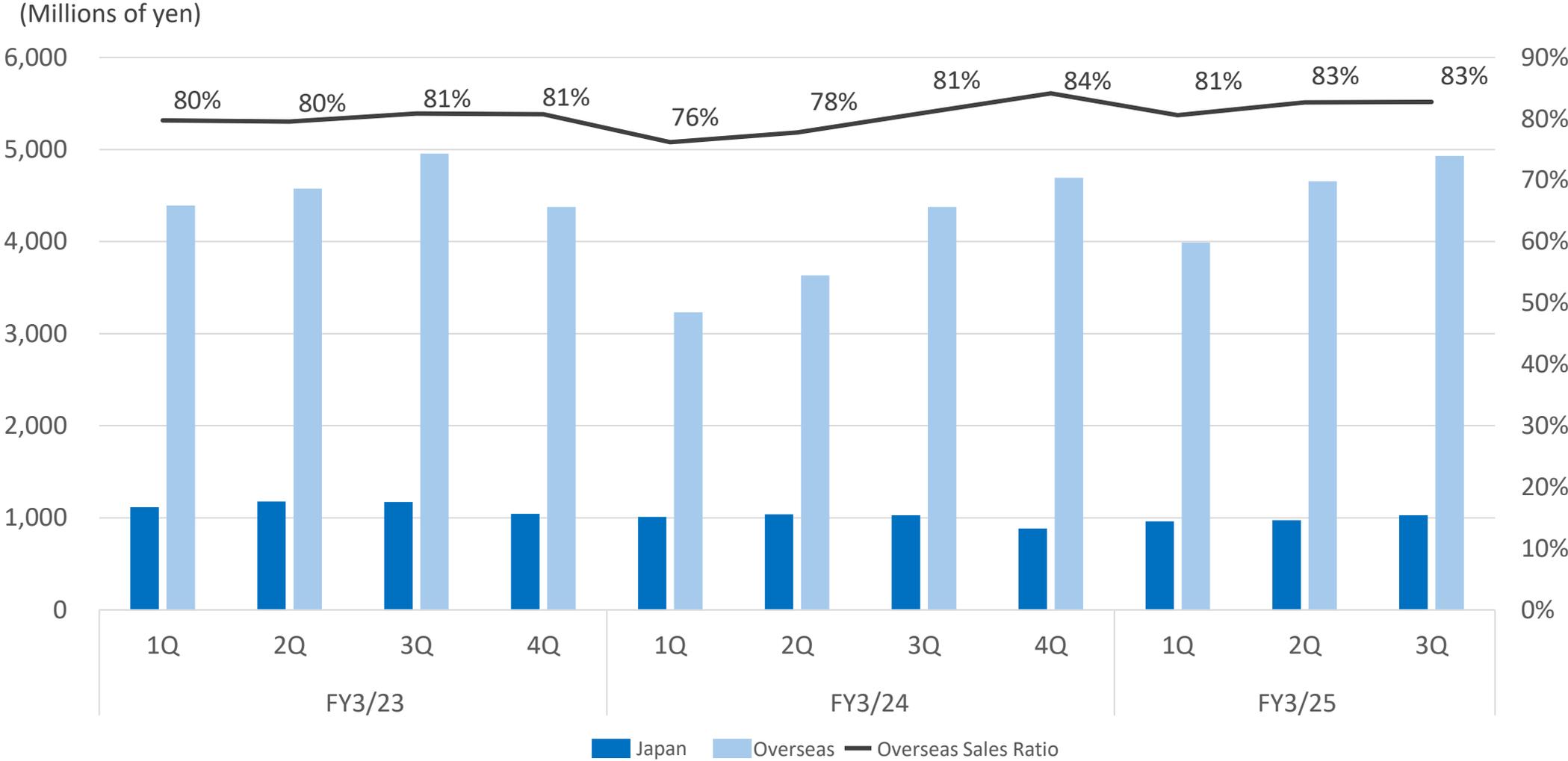
(Millions of yen)



Net Sales

Segment Profit

Quarterly Sales of Chemicals in Japan and Overseas



Chemicals for POP, Via Filling and Etching | Quarterly Sales

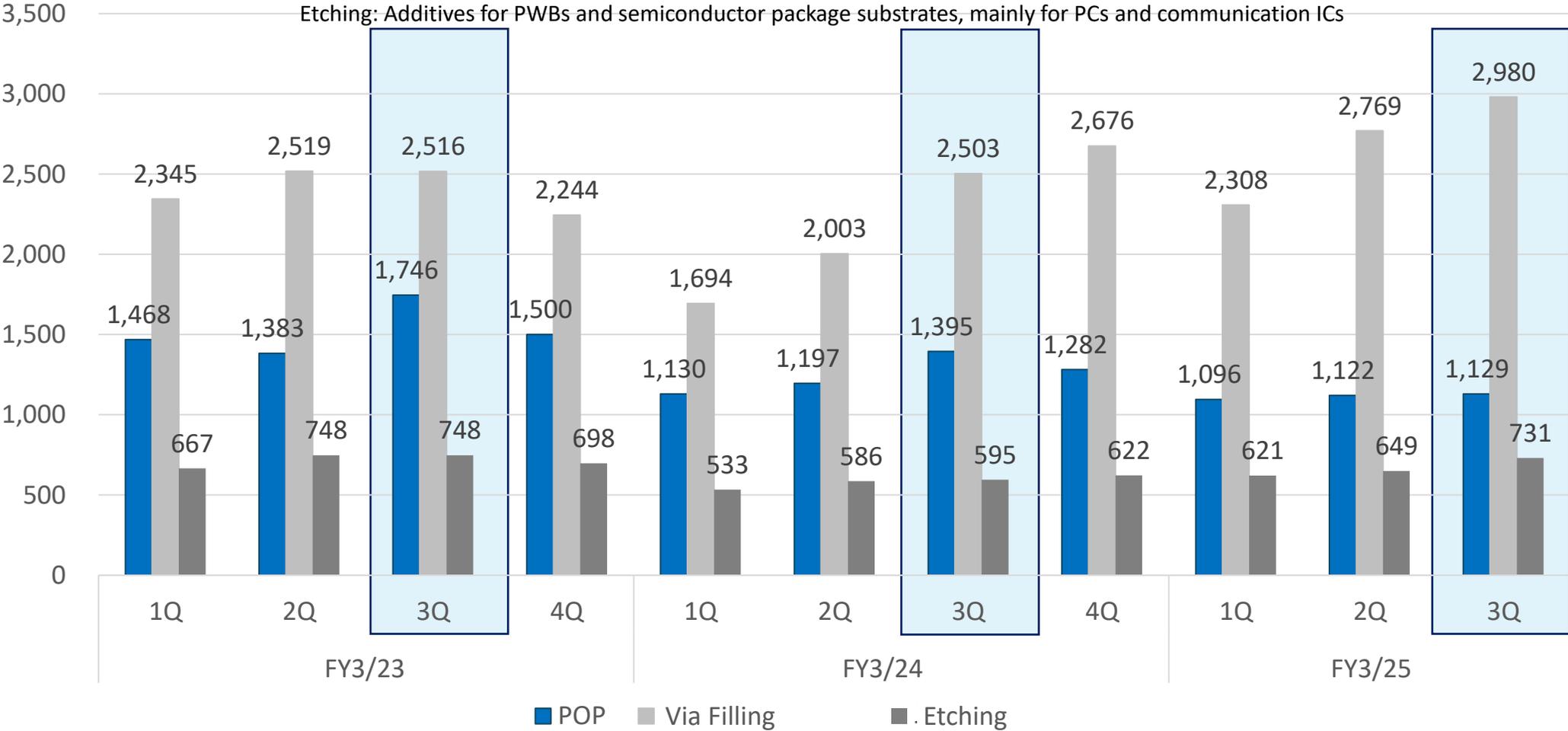


POP: Planting on Plastics, mainly for automotive components

Via Filling: Additive for copper plating for PWBs and semiconductor package substrates, mainly for smartphones and PCs

Etching: Additives for PWBs and semiconductor package substrates, mainly for PCs and communication ICs

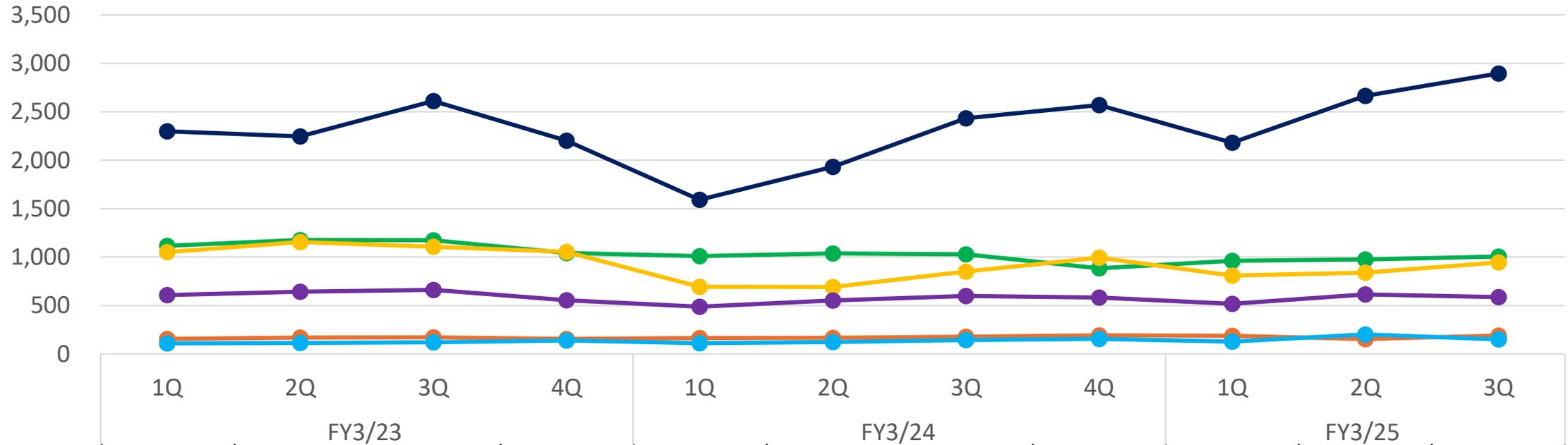
(Millions of yen)



Quarterly Sales of Chemicals by Region



(Millions of yen)



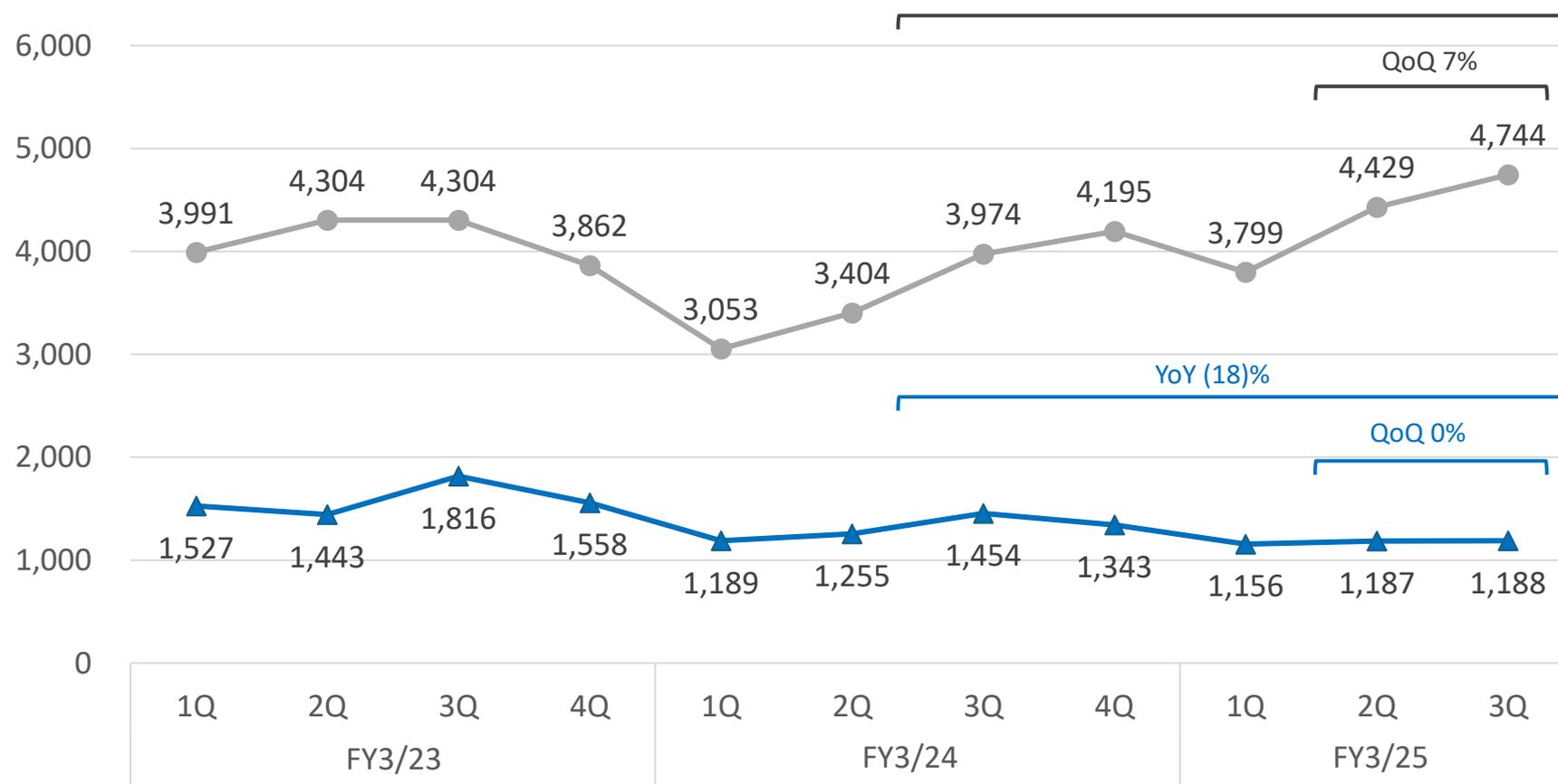
Japan	1,117	1,177	1,173	1,043	1,009	1,038	1,028	884	962	974	1,005
China	2,307	2,247	2,612	2,203	1,591	1,931	2,432	2,569	2,181	2,665	2,895
Taiwan	1,052	1,155	1,106	1,054	692	691	851	994	809	839	945
S. Korea	607	641	662	556	488	553	598	582	517	616	587
Thailand	156	170	170	155	164	166	179	191	186	154	189
Vietnam	109	112	120	139	111	121	142	156	127	201	149

Quarterly Sales of Chemicals by Category



Consolidated

(Millions of yen)



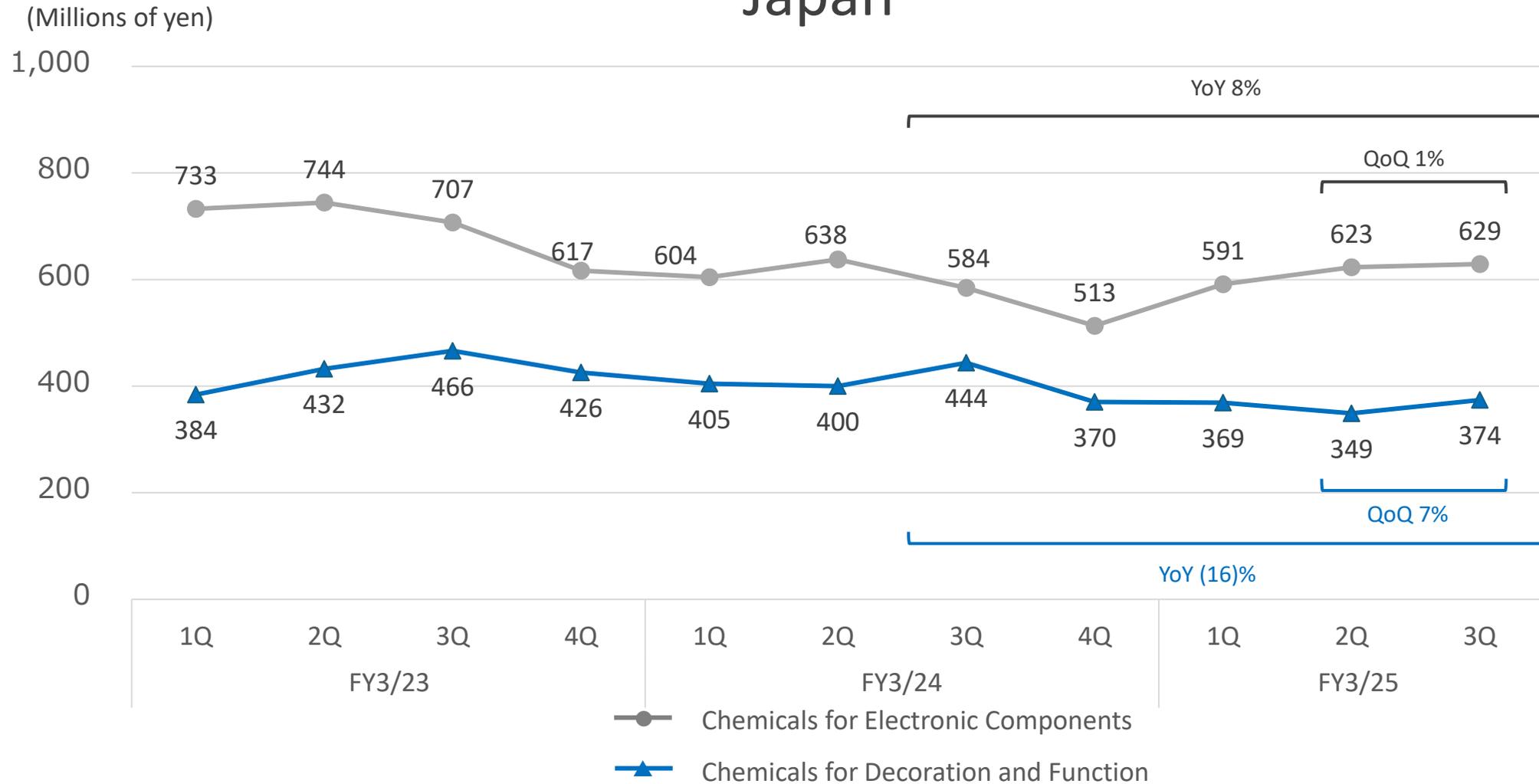
(Chemicals for Electronic Components)
 Core Products: Via filling
 PWBs, connectors, surface treatment
 chemicals for semiconductor sector

(Chemicals for Decoration and Function)
 Core Products: POP
 Chemicals for decoration and rust-
 proofing
 Surface treatment chemicals mainly for
 automotive components and water
 faucet clasps

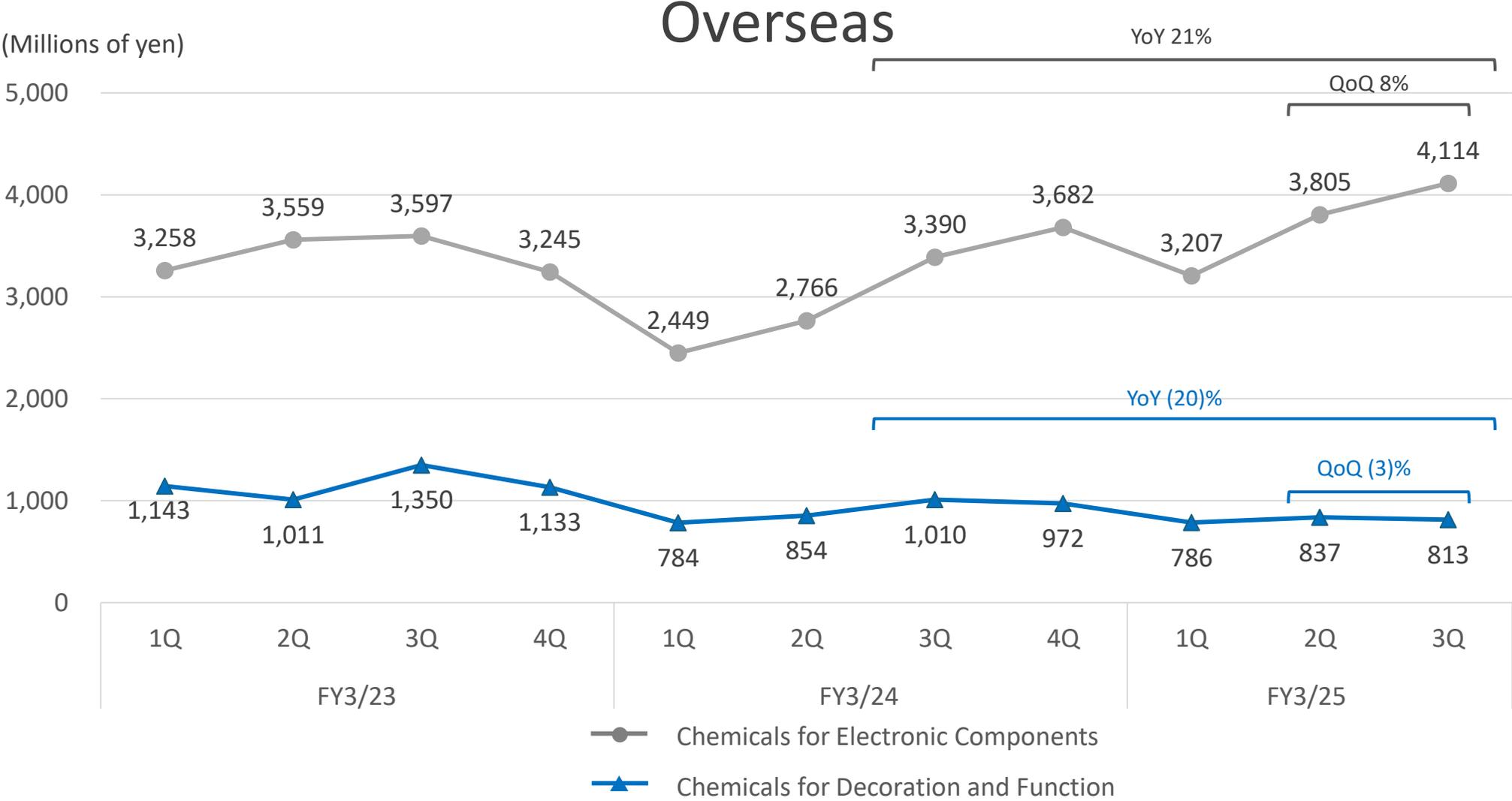
Quarterly Sales of Chemicals by Region



Japan



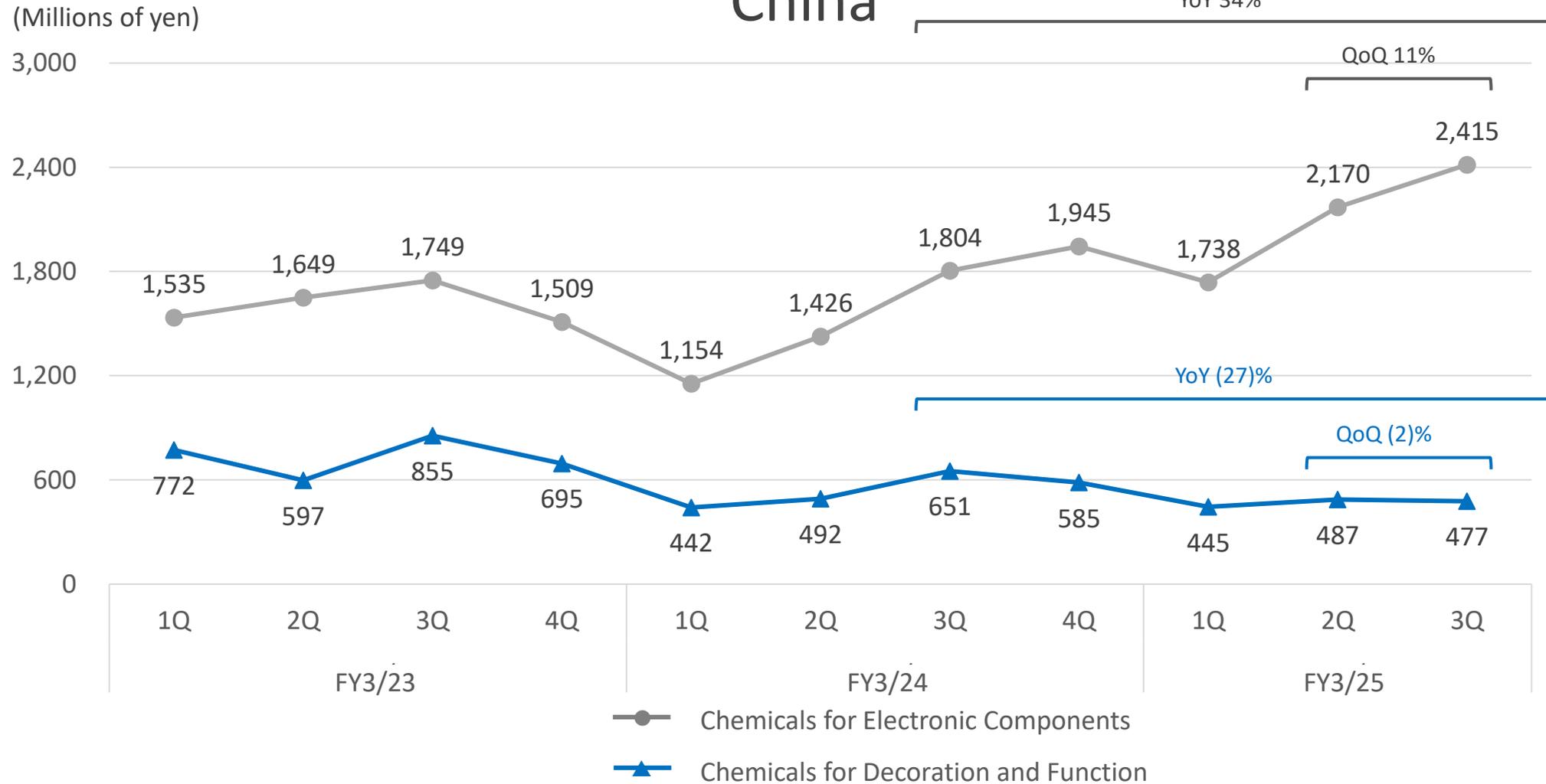
Quarterly Sales of Chemicals by Region



Quarterly Sales of Chemicals by Region



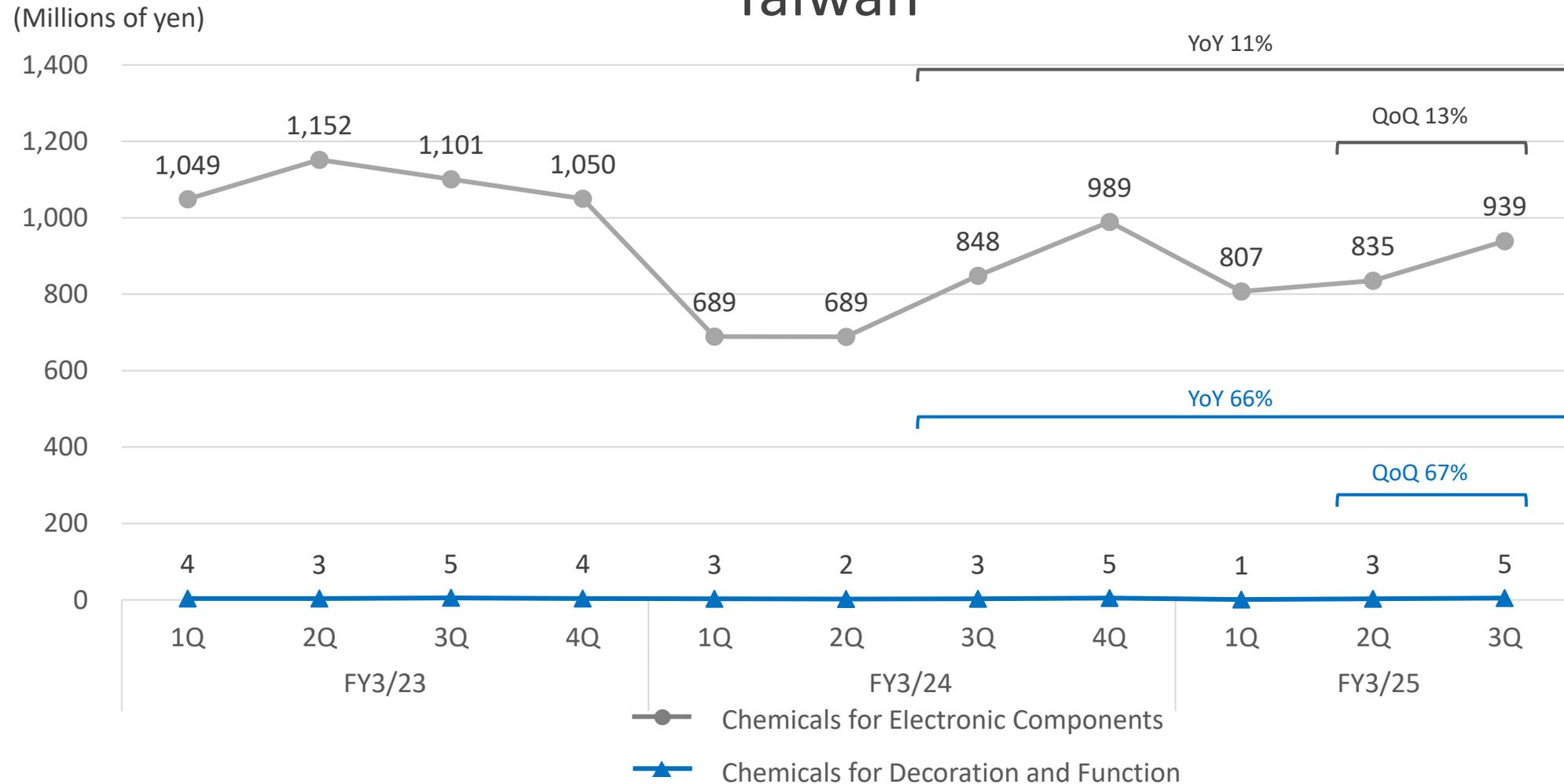
China



Quarterly Sales of Chemicals by Region



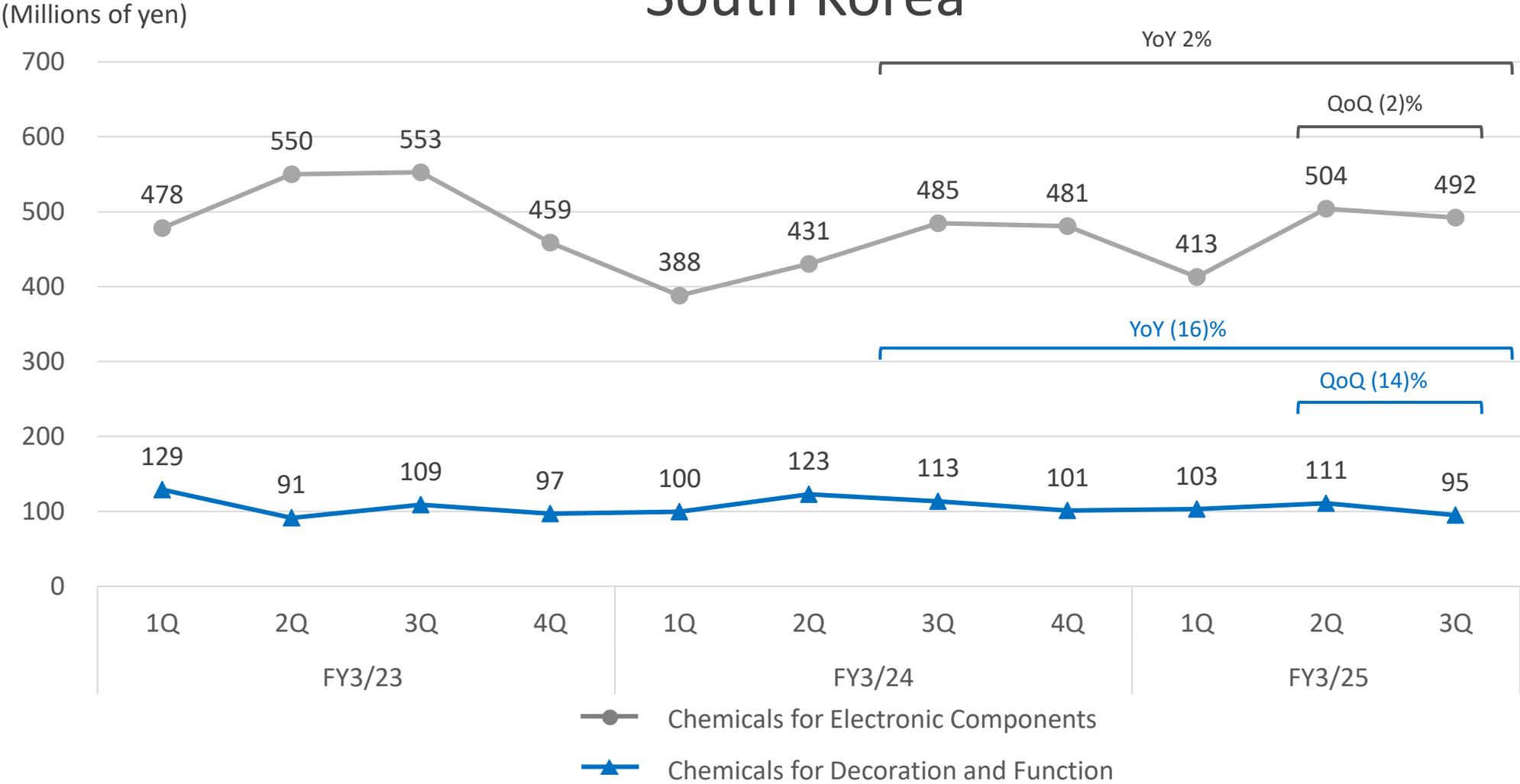
Taiwan



Quarterly Sales of Chemicals by Region



South Korea



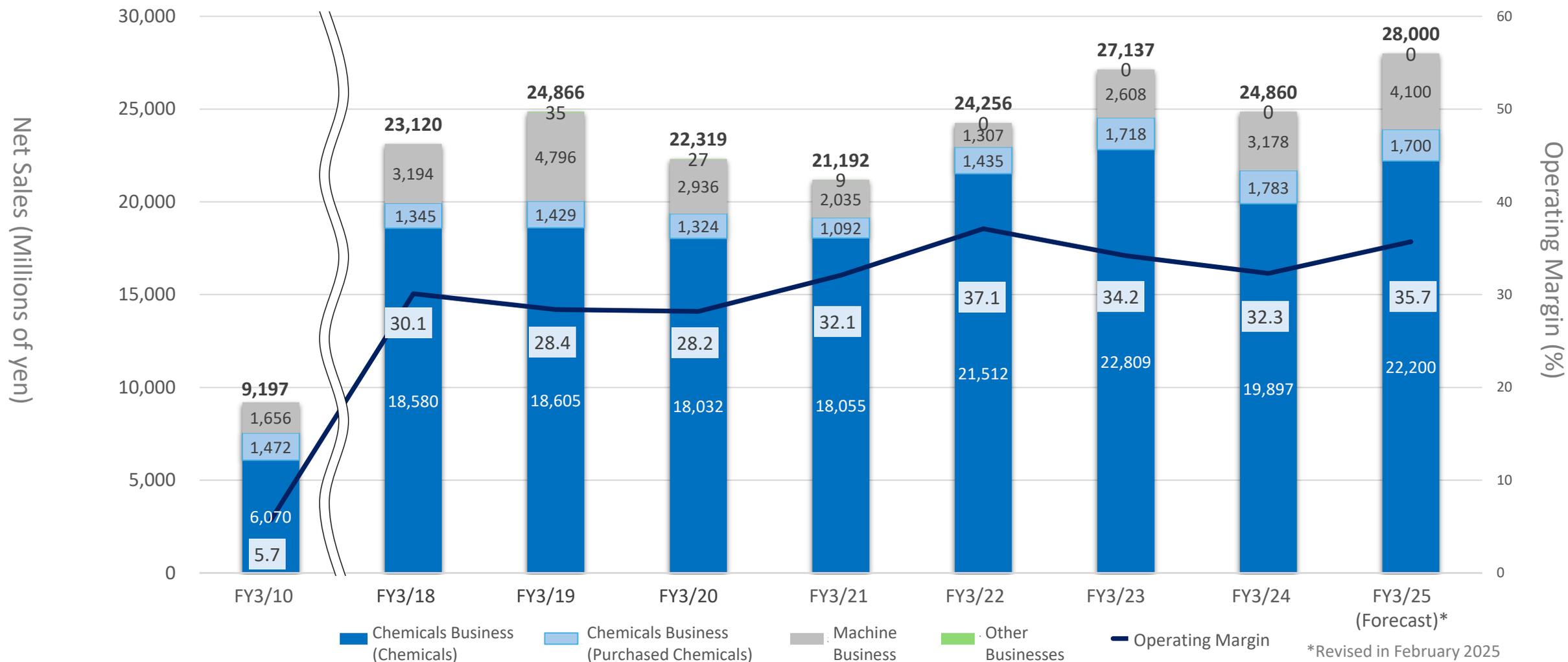
3Q Progress Rate against FY3/25 Forecasts



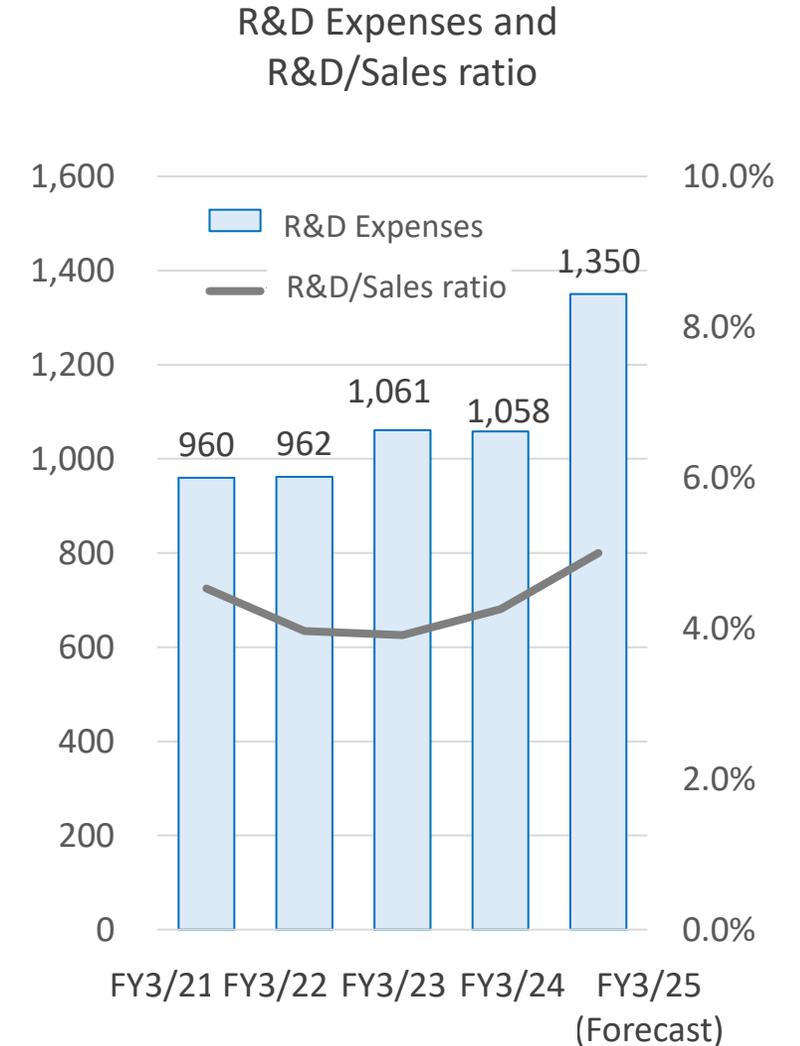
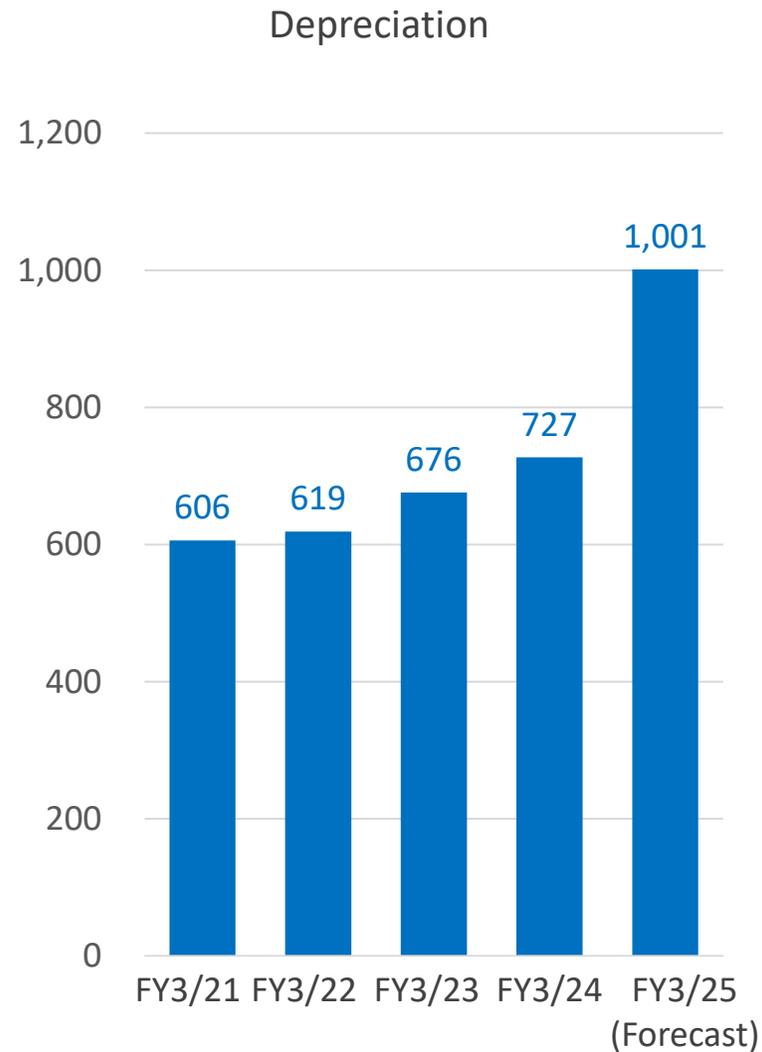
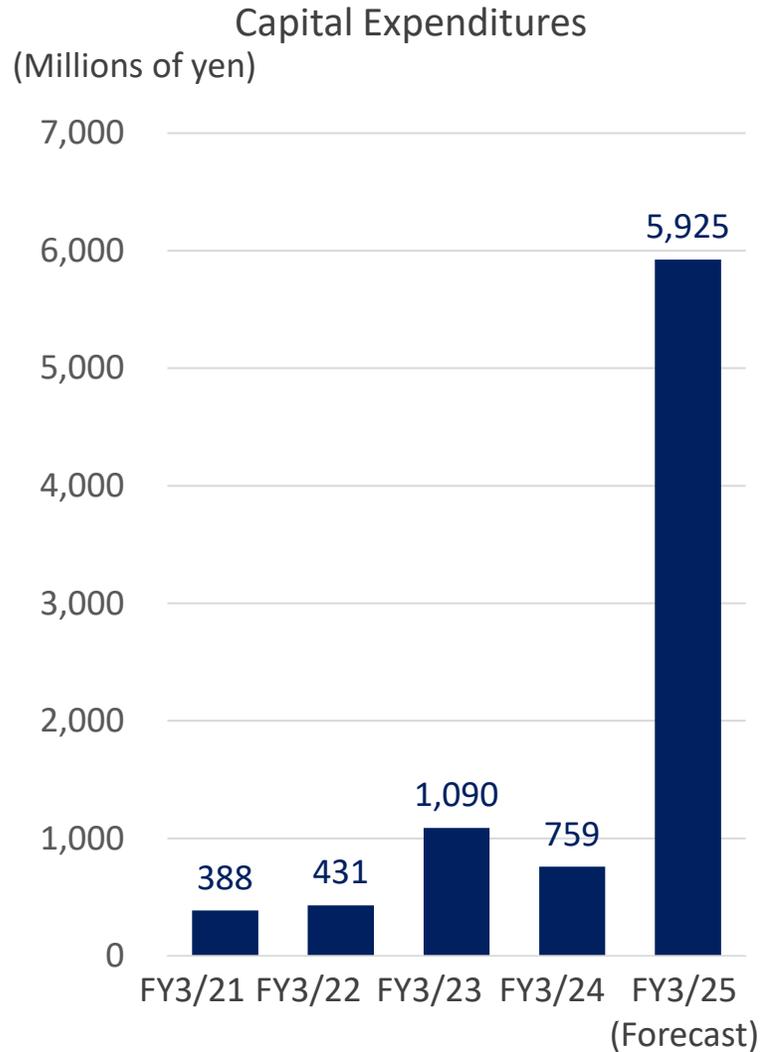
(Millions of yen)

	3Q FY3/25	FY3/25 full-year forecast (Revised in February 2025)	Progress rate against full-year forecast
Net sales	20,732	28,000	74.0%
Operating profit	7,636	10,000	76.4%
Ordinary profit	7,954	10,500	75.8%
Profit attributable to owners of parent	5,487	7,200	76.2%
Net income per share	217.29 yen	285.68 yen	-

Annual Sales by Business (incl. Forecast)



Capital Expenditures, Depreciation and R&D Expenses



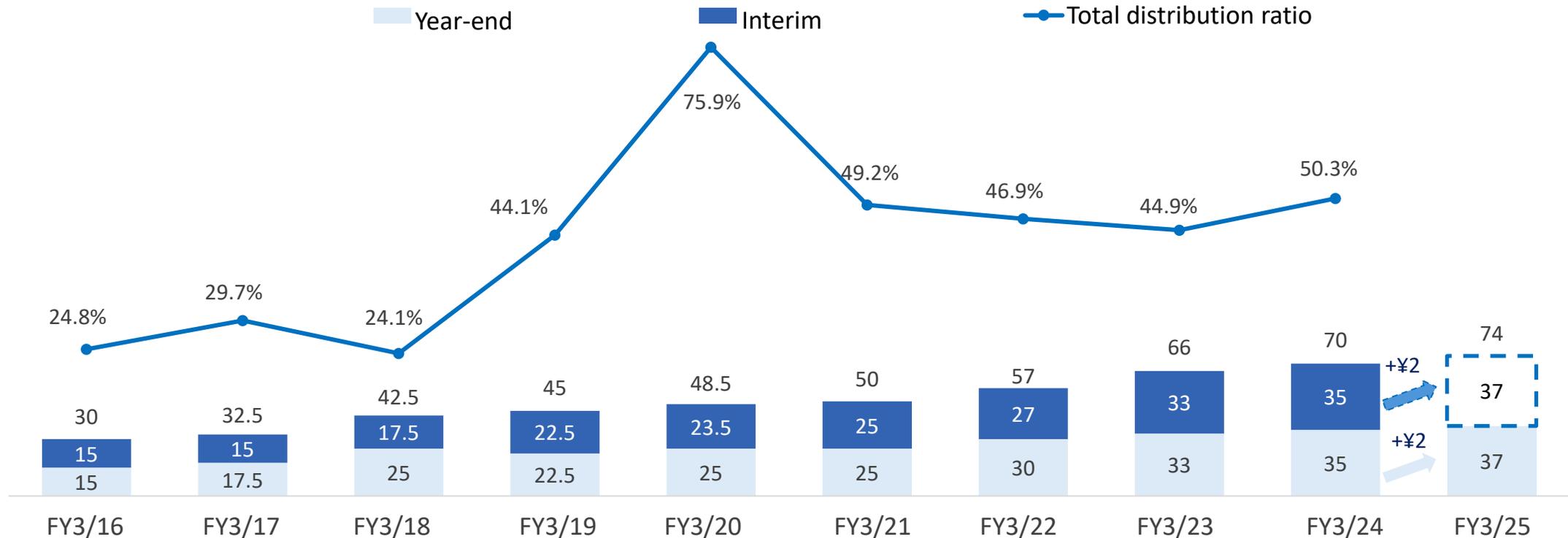
FY3/25 Equity Policy



Dividends per share
(Forecasts)

Interim dividend: 37 yen
Year-end dividend: 37 yen

Plans to increase dividends for
15 consecutive fiscal years



Basic
policy

- Continue to make investments for sustainable growth while securing liquidity on hand and maintaining stable financial base
- Continue a consistent dividend increase
- Return profits to shareholders through well-timed repurchases of stock with total distribution ratio of about 50%

Efforts in Addressing ESG Challenges



JCU aims to become a global company that continues to grow in a sustainable fashion by addressing ESG challenges through its business activities.

Environment



Development of environmentally responsible products

- Chromic acid-free etching process
- Eco-friendly chemical nickel plating process
- Eco-friendly decorative copper sulfate plating process



CO2 emissions (non-consolidated)

1,005 tons of CO₂ (as of end-March 2024)

* Down 30.6% from those in FY3/14



ESG external rating

CDP climate change 2023:
received a score of B



Social



Ratio of female managers (non-consolidated)

11.6% (as of end-March 2024)



ISO 9001 certified production sites in Japan and overseas

12 sites in 7 countries (as of end-March 2024)

* Japan, China, Taiwan, South Korea, Thailand, Vietnam, and Mexico

Governance



Corporate governance structure

- Number of Directors
Internal: 6, Outside: 3 (including 1 female)
- Number of Audit & Supervisory Board Members
Full-time: 1, Outside: 2 (including 1 female)

- Company Profile
- Surface Treatment Technology in Future
- Major Distribution Channels
- Usages of Chemicals and Typical Final Products

Company Profile



Founded in	:	December 1957
Established on	:	April 1, 1968
Capital stock	:	1,281 million yen
Annual sales	:	Non-consolidated: 13.8 billion yen / Consolidated: 24.8 billion yen (For the fiscal year ended March 31, 2024)
Head office	:	TIXTOWER UENO 16F, 8-1 Higashiueno 4-chome, Taito-ku, Tokyo
Lines of business	:	Manufacturing and sale of surface treatment chemicals, surface treatment machines, and related materials
Representative Directors	:	Masashi Kimura, Chairman and CEO Akihisa Omori, President and COO
Employees	:	Non-consolidated: 235 / Consolidated: 538 (As of March 31, 2024)

ISO Certificates

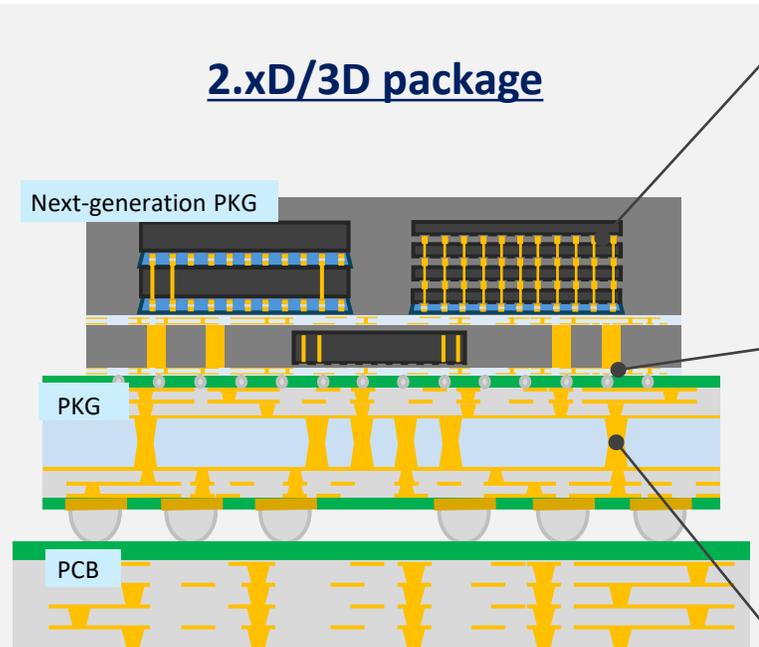
ISO9001	Production Headquarters, Head Office Sales and Marketing Department, and R&D Center (JCQA-0281)
ISO14001	Production Headquarters and R&D Center (JCQA-E-0143)

Surface Treatment Technology in Future — Electronic Components—

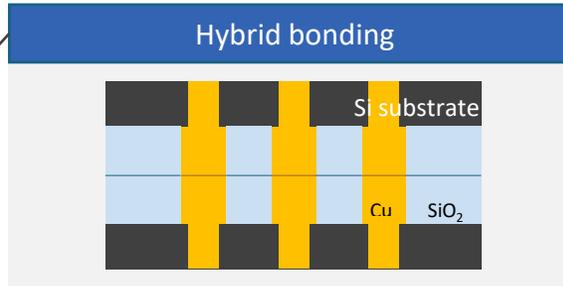
Target

Next-generation PKG substrate for AI accelerators, data centers, high-performance electronic devices

Surface treatment technology in future



- Diversified packaging technology for high performance
- High-density mounting allows use of larger substrates
- Shorter connections between chips

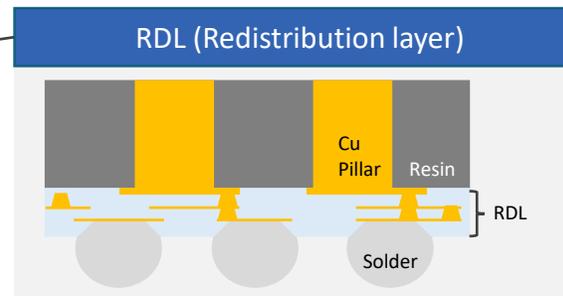


Expected primary application

Memory

Performance required by surface treatment technology

Higher reliability for connectivity
Outstanding electrical properties

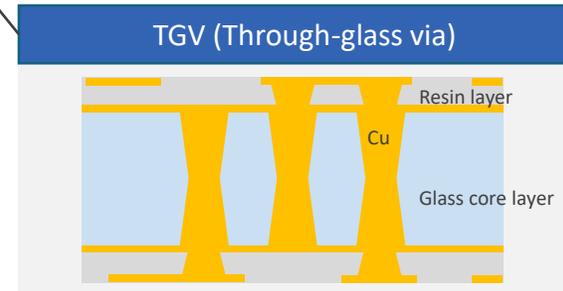


Expected primary application

FO-WLP / PLP
RDL interposers

Performance required by surface treatment technology

Improve within wafer non-uniformity
Improve via filling for thin-film layer



Expected primary application

Glass core substrates (FC-BGA)
Glass interposers

Performance required by surface treatment technology

Void free
Improve via filling for thin-film layer

Surface Treatment Technology in Future —Decoration & Function—

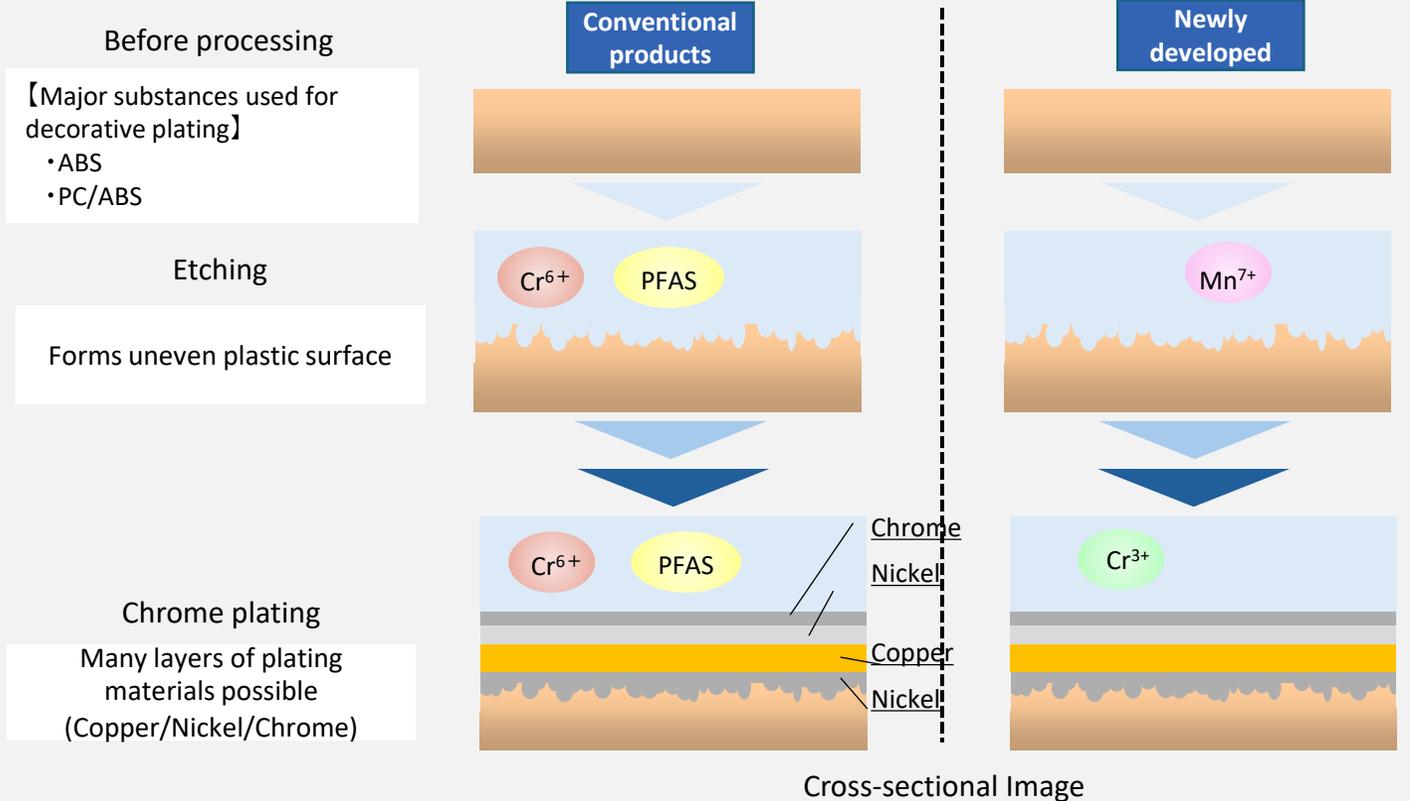
Target

Automotive components (front grilles, door handles, emblems, etc.)
Faucet parts (showerheads, drain plugs, etc.)

Surface treatment technology in future

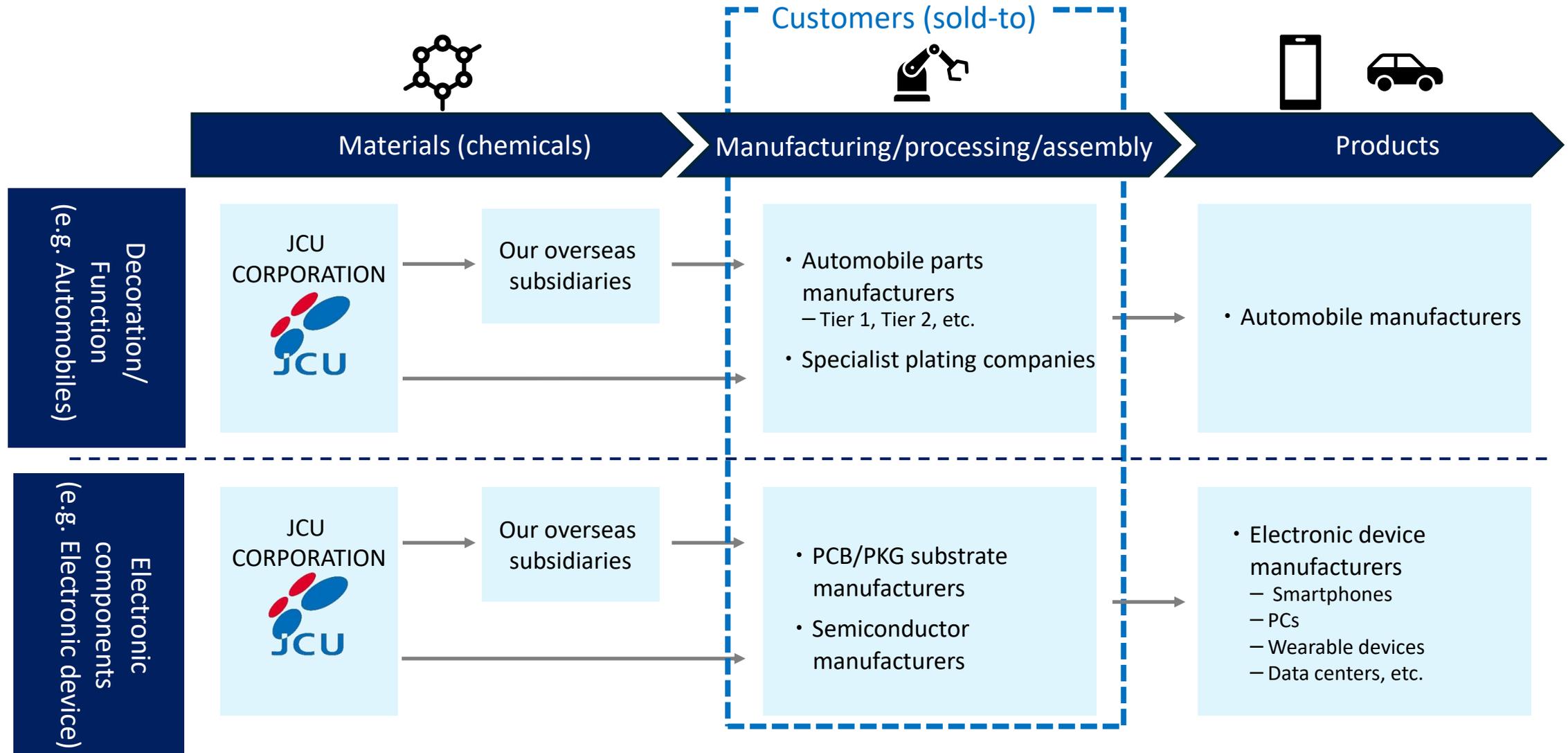
Environmentally friendly surface treatment technology

Plating technology with no hexavalent chromium (Cr^{6+}) and no PFAS



- **Conventional process**
Uses environmentally harmful Cr^{6+} and PFAS in the first and last processes of decorative plating on plastic
- **Environmentally friendly process created by JCU**
A comprehensive process with a low environmental impact due to the elimination of Cr^{6+} and PFAS from all processes

Major Distribution Channels



Usages of Chemicals and Typical Final Products



Description of term		Final products
Chemicals for function/decoration	Surface treatment chemicals for decorative and function purposes such as those for providing a metal appearance and preventing rust	Automotive parts, faucet parts, construction materials, etc.
POP (Plating on Plastics) chemicals	Chemicals for metal coating on plastics (Examples) Etching chemicals, various kinds of plating chemicals (copper, nickel and chrome), etc.	(Automotive parts) Front grilles, emblems, etc. (Faucet parts) Showerheads, water faucet cocks, etc.
Other	Chemicals for metal coating on metallic materials such as copper and steel	(Construction materials) Screws, hinges, etc.
Chemicals for electronic components	Plating chemicals for manufacturing PWBs, such as a circuit for electronic signals and an electrical contact for electronic components	High-performance electronic devices, data centers and other infrastructures, communication related components, etc.
Via filling chemicals	Chemicals used for copper plating holes (via) to create electrical connections between different layers of PCB substrates and of semiconductor package substrates and other semiconductor components	(High-performance electronic devices) Smartphones, PCs, tablets, game consoles, etc.
Etching chemicals	Chemicals used to create the required patterns in PCBs and in semiconductor substrates and other semiconductor components by using a chemical reaction to remove a thin film of copper that was formed on the surface of materials used during the fabrication process	(Data centers and other infrastructures) PWBs for communication servers, etc.
Other	Plating chemicals for connectors and lead frames	(Communication related components) Base stations, in-vehicle PWBs, smart home appliances, etc.
Surface treatment related equipment	Equipment designed to fully utilize the properties of chemicals used for surface treatment processes	Examples of surface treatment related equipment
Fully-automated surface treatment equipment	Fully-automated equipment from input of materials to completion of the plating process	 
Peripheral equipment	Filtration machines and other peripheral equipment to be attached to surface treatment equipment	
Automatic analytical control systems	Automatic management of plating solutions by analyzing concentrations of chemicals and adding chemicals when an insufficient level is detected	
Plasma surface treatment system	Etching and washing devices for PWBs as part of pre-plating processes	

This material contains current plans and forecasts of future performance of JCU CORPORATION. These plans and forecast figures are prepared by the Company based on currently available information. This material does not give any assurance or guarantee of the Company's future financial performance and actual results may differ substantially from these plans for a number of conditions or developments in the future.

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