

# Financial Results Briefing Material

for the First Half of the Fiscal Year Ending March 2025

# **JCU CORPORATION**

TSE Prime (Stock Code: 4975)

November 7, 2024



# Summary of Consolidated Financial Results for 1H FY3/25



Accounting Period of 1H FY3/25

JCU (non-consolidated): April 1 to September 30, 2024

Overseas subsidiaries: January 1 to June 30, 2024

For components electronic

decoration

■ China: The inventory adjustment of high-performance electronic devices including smartphones ran its course, resulting in a recovery trend in the demand for PWBs. As a result, sales of chemicals substantially increased year over year.

- Taiwan: With signs of recovery in the semiconductor market, demand for servers and semiconductor package substrates for high-performance electronic devices moderately expanded. As a result, sales of chemicals increased year over year.
- South Korea: Due to the bottoming out of the semiconductor market and the progress in inventory adjustment by customers, demand for semiconductor package substrates showed a moderate recovery. As a result, sales of chemicals increased year over year.
- Japan: Although the impact of the suspension of shipments by some automobile manufacturers eased, demand for chemicals declined due to changes in design trends. As a result, sales of chemicals decreased year over year.
- China: Despite increases in automobile production due to an improvement in shortages of semiconductors and parts, demand for automobile parts which is subject to our business decreased. Sales of chemicals stayed flat year over year.

■ Sales increased thanks to the ordered projects progressing on schedule. However, orders received and order backlog decreased due to a decline in new orders for large projects.

# Summary of Financial Results for 1H FY3/25



(Millions of yen)

|   | 1H FY3/23  | 1H FY3/24 | 1H FY3/25  |            |                 |
|---|------------|-----------|------------|------------|-----------------|
|   | Results    | Results   | Forecasts  | Results    | YoY<br>% Change |
| Net sales                               | 13,117     | 10,864    | 12,100     | 12,736     | 17.2%           |
| Operating profit                        | 4,680      | 3,095     | 3,870      | 4,665      | 50.7%           |
| Ordinary profit                         | 4,720      | 3,202     | 3,870      | 4,983      | 55.6%           |
| Profit attributable to owners of parent | 3,326      | 2,177     | 2,680      | 3,385      | 55.5%           |
| Net income per share                    | 128.26 yen | 85.04 yen | 105.78 yen | 133.72 yen | -               |

# Foreign Exchange Rates



Foreign exchange sensitivity (as at the consolidated year):
Changes of about 100 million yen in consolidated operating profit with 1% change in major currency rates listed below

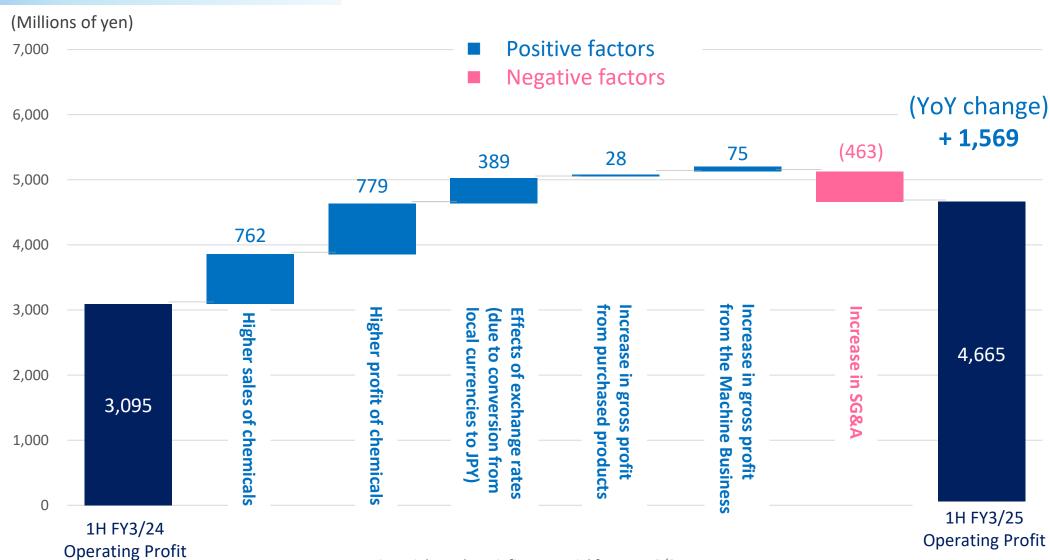
(Yen)

|                        | FY3/24 |        |        | FY3/25 |                       |        |        |
|------------------------|--------|--------|--------|--------|-----------------------|--------|--------|
|                        | 1Q     | 2Q     | 3Q     | 4Q     | (Initial<br>forecast) | 1Q     | 2Q     |
| Chinese yuan<br>(CNY)  | 19.34  | 19.45  | 19.61  | 19.82  | 20.40                 | 20.63  | 21.05  |
| Taiwan dollar<br>(TWD) | 4.36   | 4.42   | 4.47   | 4.51   | 4.60                  | 4.73   | 4.78   |
| Korean won<br>(KRW)    | 0.1039 | 0.1042 | 0.1062 | 0.1076 | 0.1100                | 0.1117 | 0.1127 |

Note: The average rate for the period is used to translate Chinese yuan, Taiwan dollar and Korean won, our major foreign currencies, to Japanese yen.

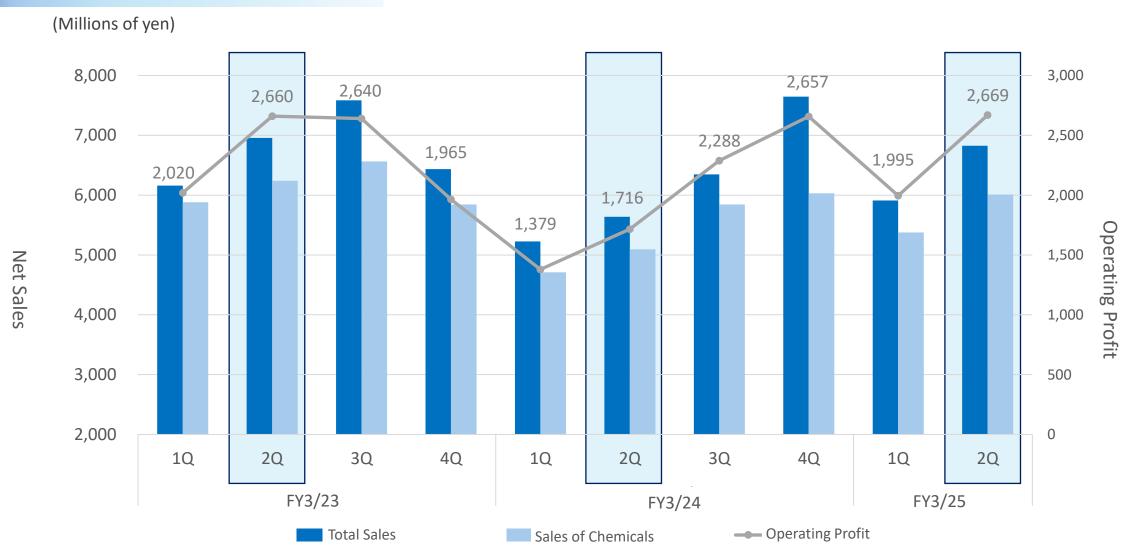
# Changes in Consolidated Operating Profit for 1H FY3/25





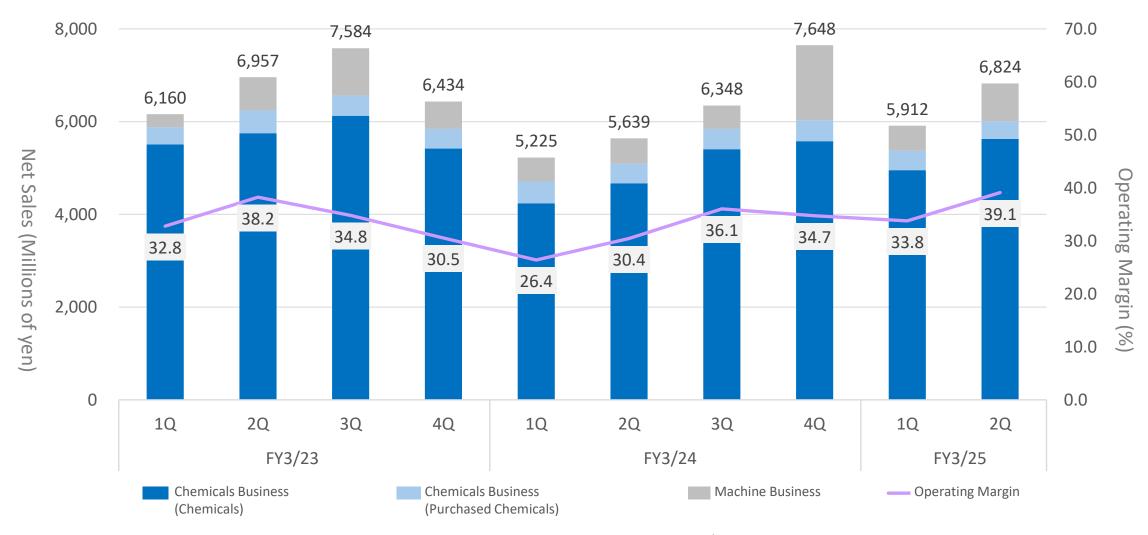
# **Quarterly Consolidated Financial Results**





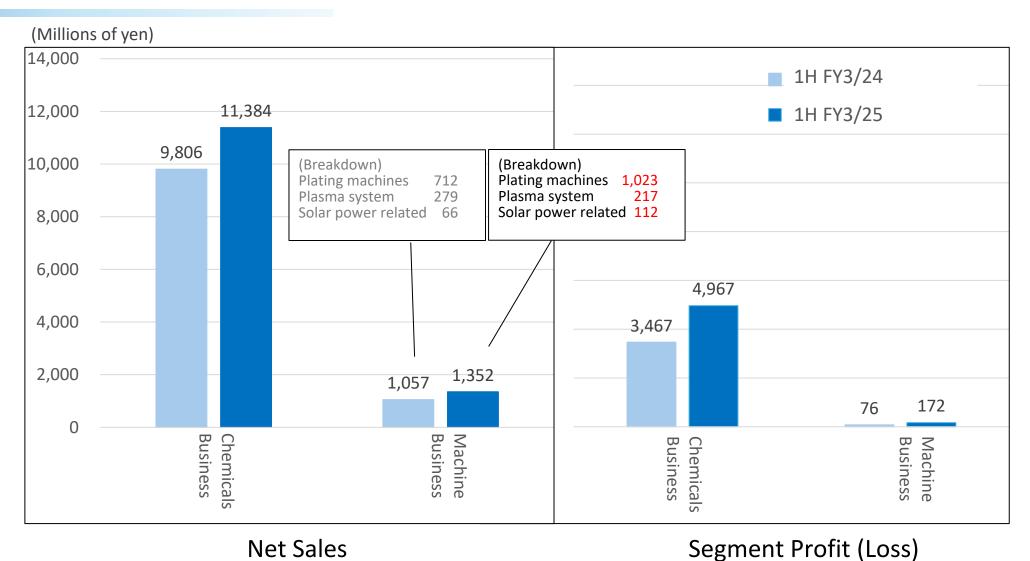
# Quarterly Consolidated Financial Results (By Segment)





# Consolidated Segment Results for 1H FY3/25



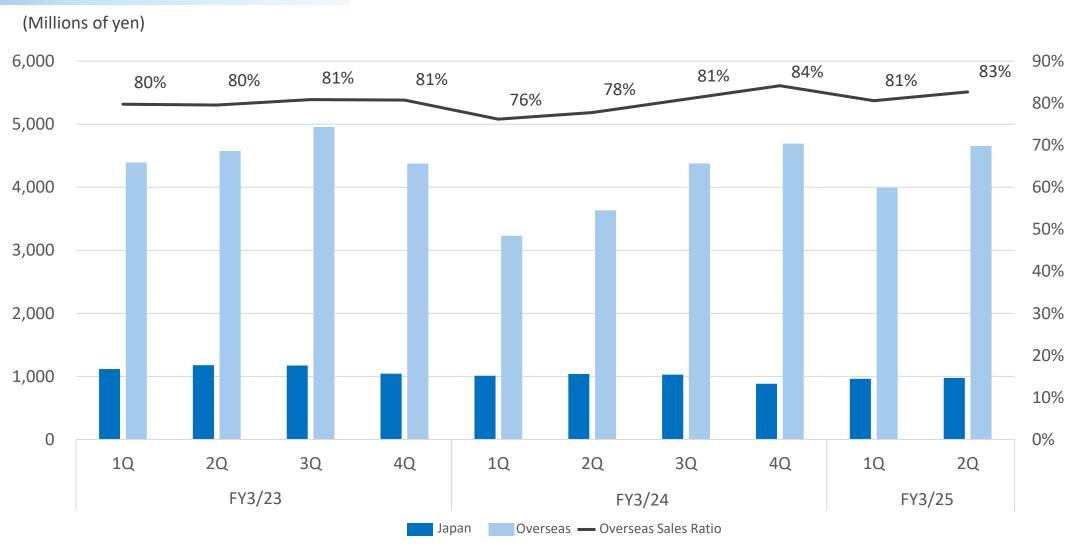


Financial Results Briefing Material for 1H FY3/25

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# Quarterly Sales of Chemicals in Japan and Overseas

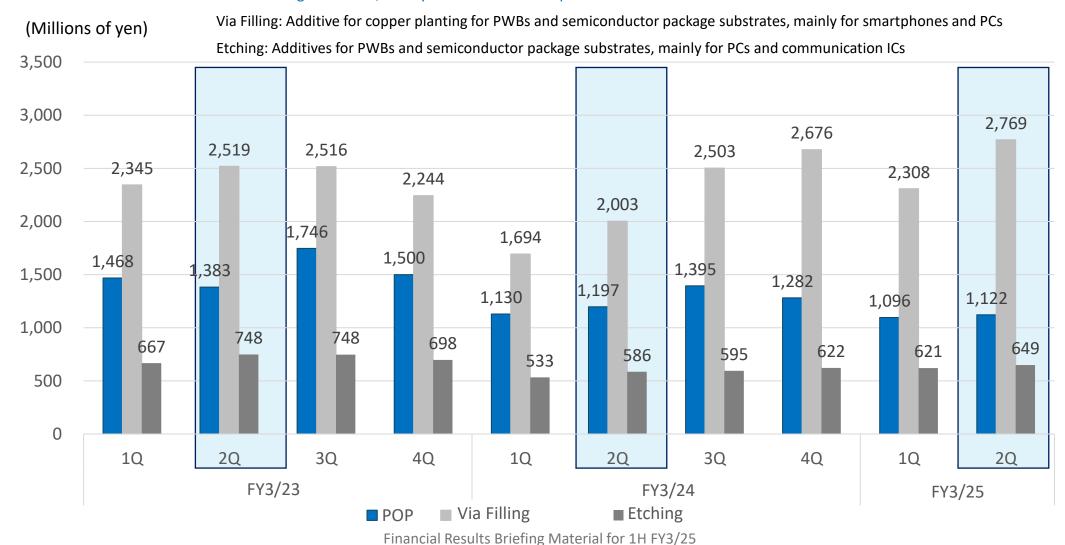




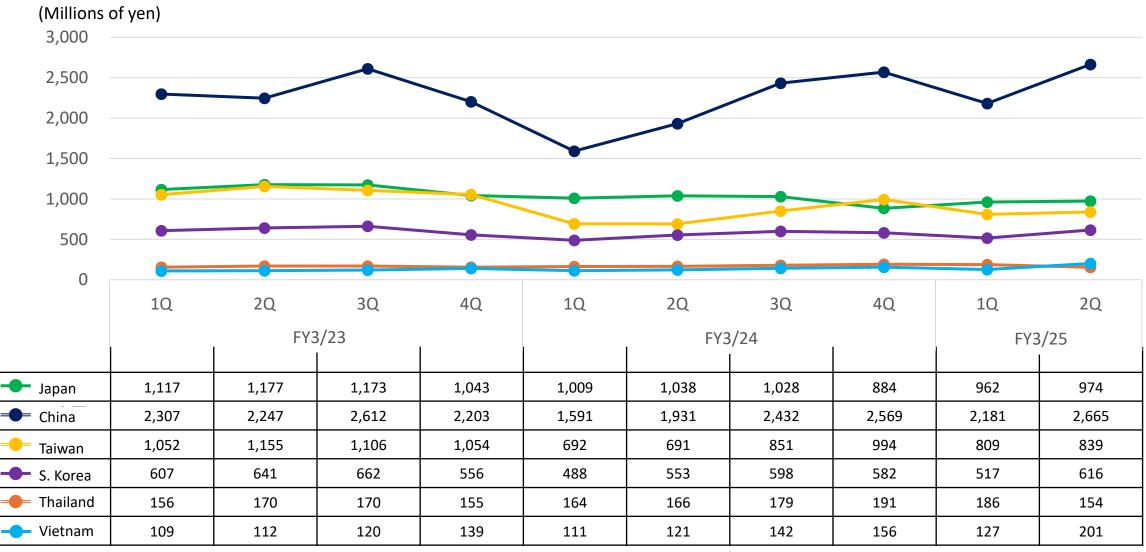
# Chemicals for POP, Via Filling and Etching | Quarterly Sales



#### POP: Planting on Plastics, mainly for automotive components

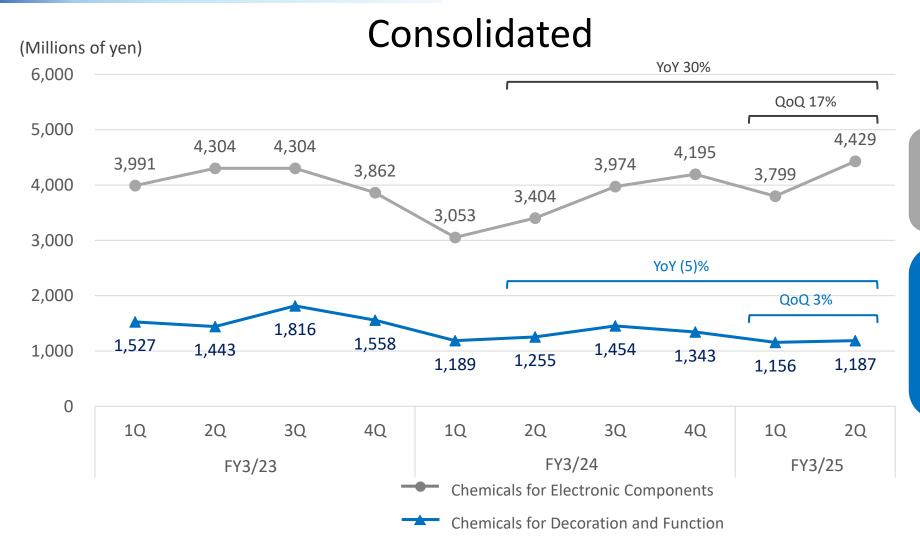






# Quarterly Sales of Chemicals by Category





(Chemicals for Electronic Components) Core Products: Via filling

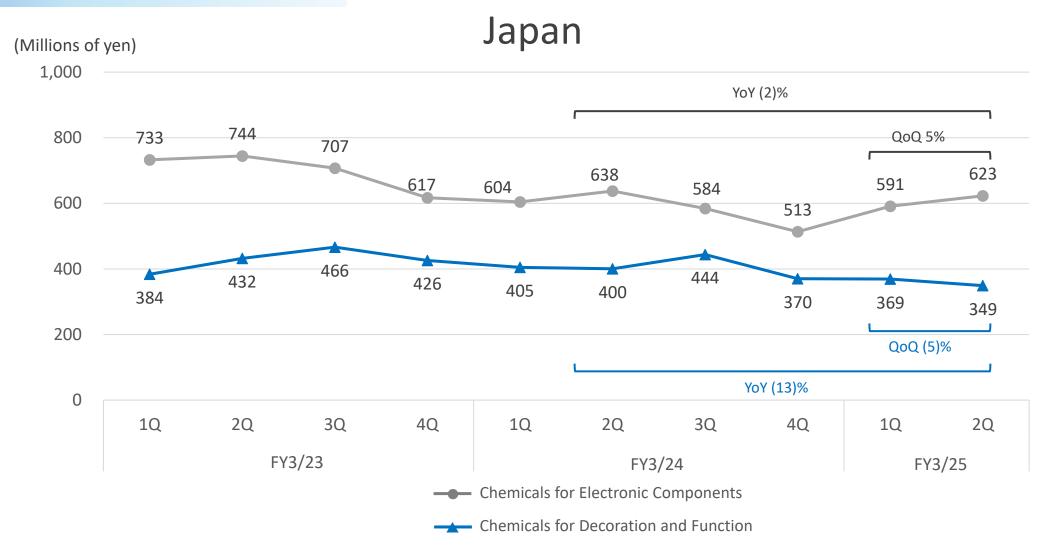
PWBs, connectors, surface treatment chemicals for semiconductor sector

(Chemicals for Decoration and Function)
Core Products: POP

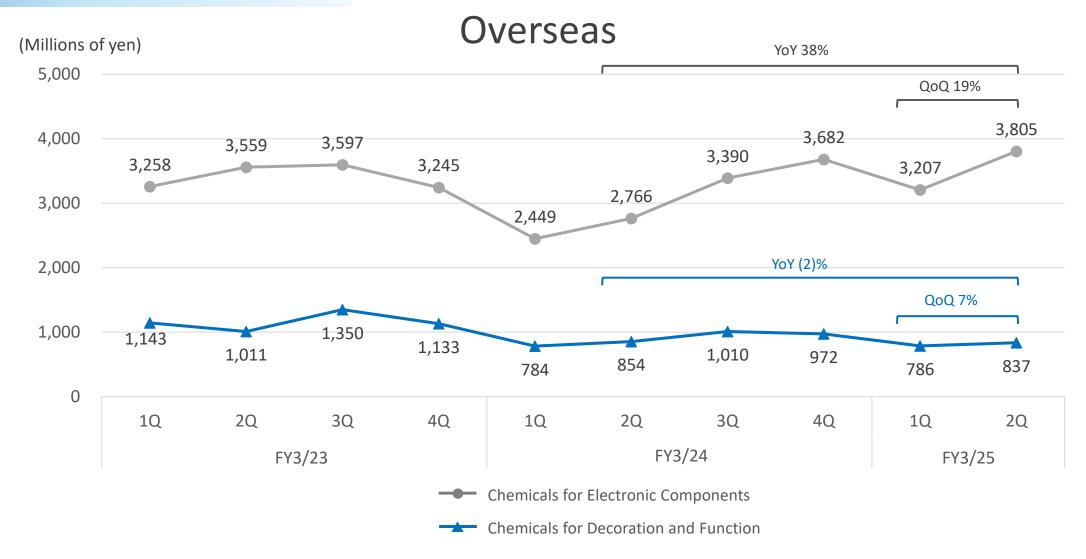
Chemicals for decoration and rust-proofing

Surface treatment chemicals mainly for automotive components and water faucet clasps

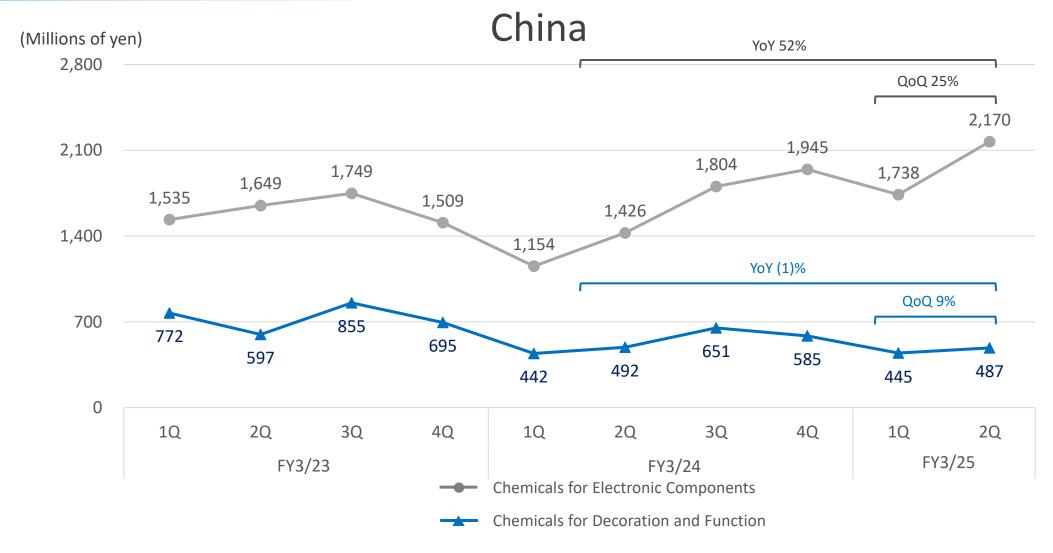




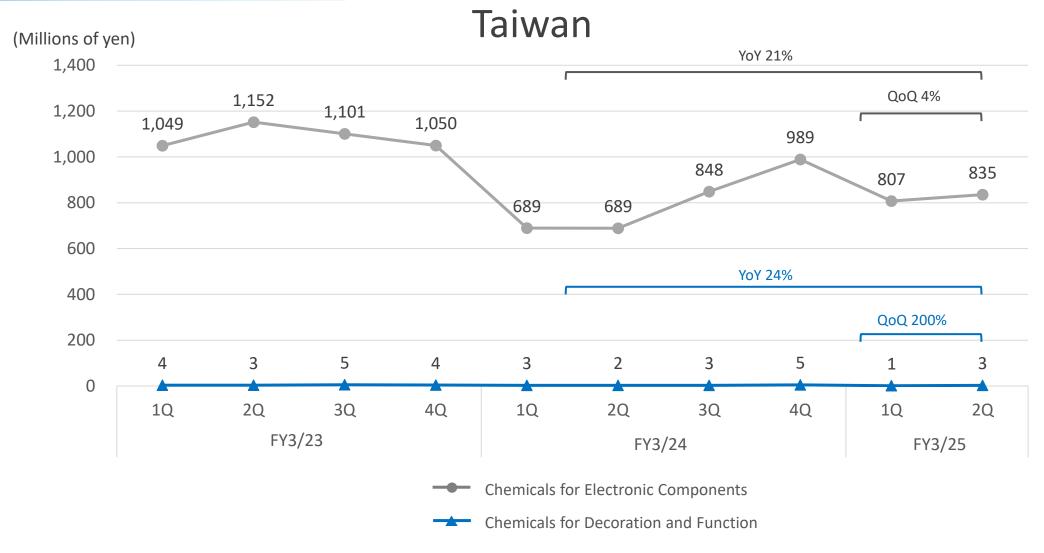




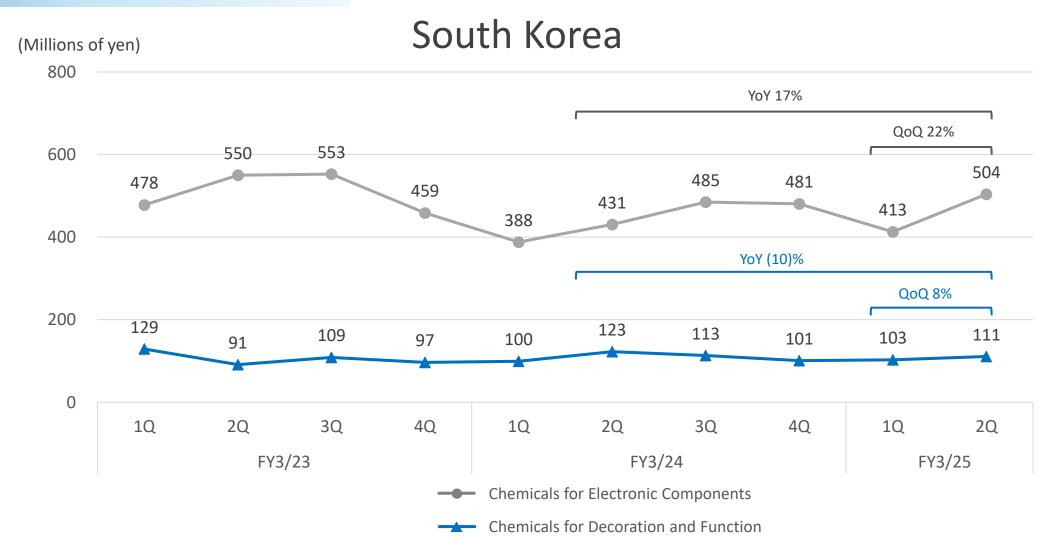












# Forecasts for FY3/25

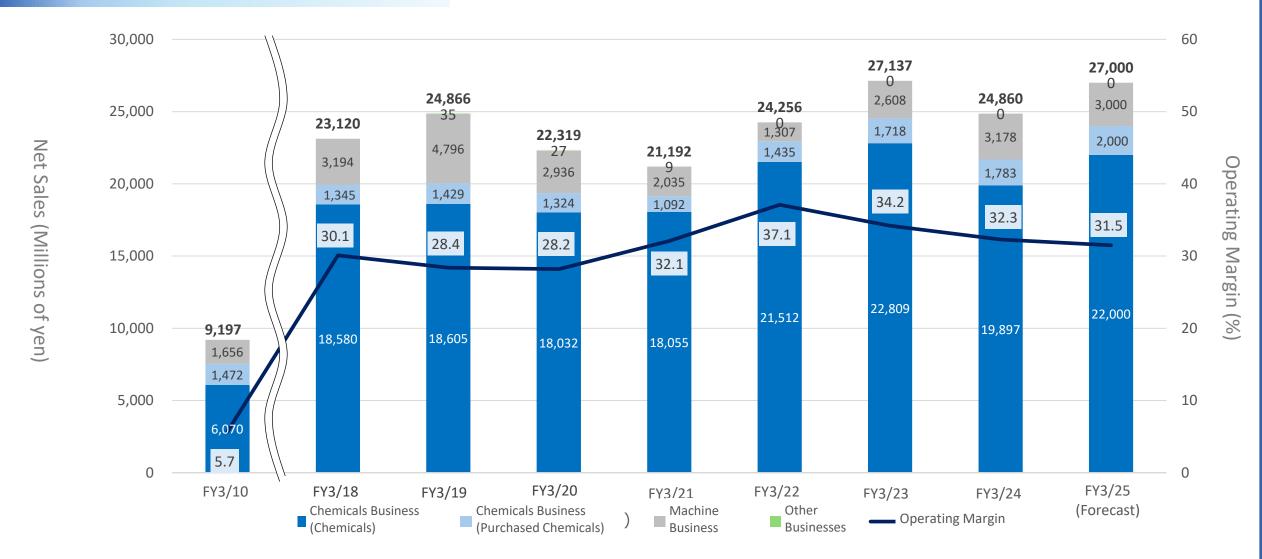


(Millions of yen)

|   | FY3/24<br>Full year results | FY3/25<br>1H results | FY3/25<br>Full year<br>forecasts | Progress rate<br>against full-<br>year forecast |
|---|-----------------------------|----------------------|----------------------------------|---|
| Net sales                               | 24,859                      | 12,736               | 27,000                           | 47.2%   |
| Operating profit                        | 8,041                       | 4,665                | 8,500                            | 54.9%   |
| Ordinary profit                         | 8,216                       | 4,983                | 8,500                            | 58.6%   |
| Profit attributable to owners of parent | 5,530                       | 3,385                | 5,900                            | 57.4%   |
| Net income per share                    | 216.95 yen                  | 133.72 yen           | 232.90 yen                       | -   |

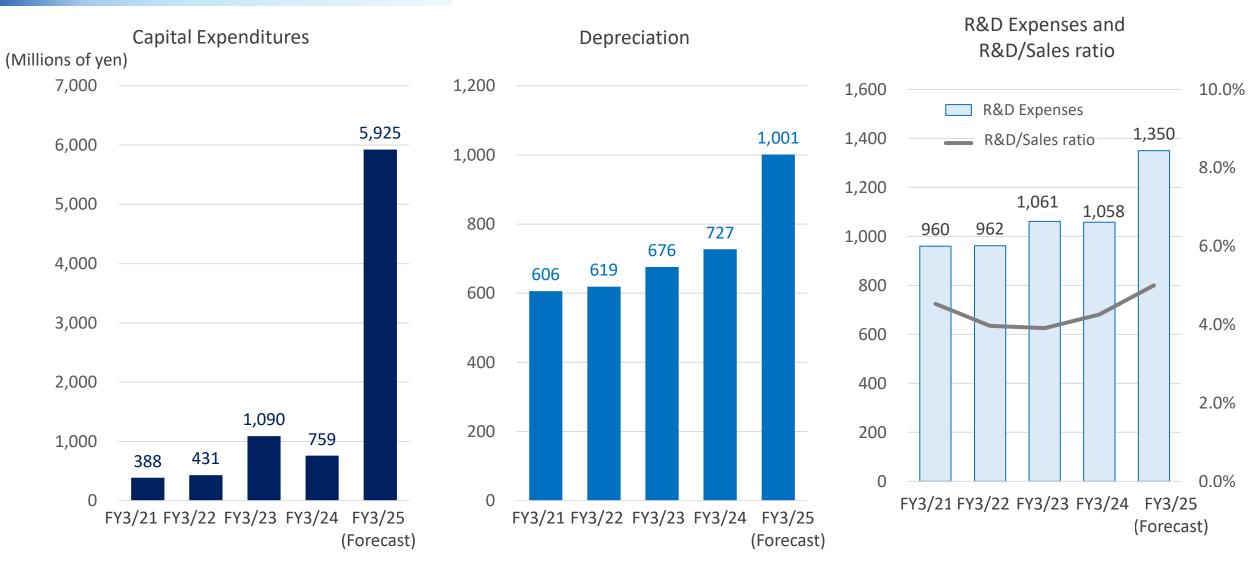
# Annual Sales by Business (incl. Forecast)





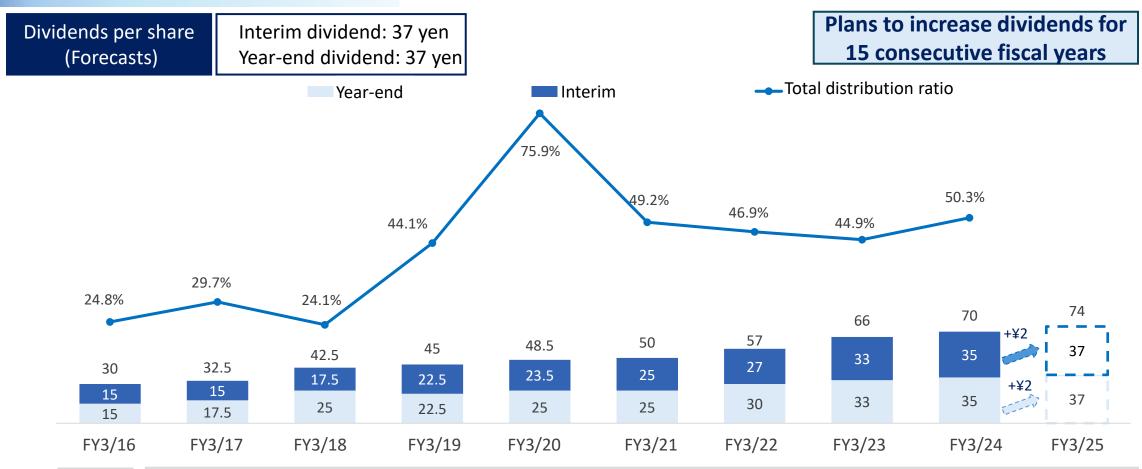
# Capital Expenditures, Depreciation and R&D Expenses





# FY3/25 Equity Policy





Basic policy

- Continue to make investments for sustainable growth while securing liquidity on hand and maintaining stable financial base
- Continue a consistent dividend increase
- Return profits to shareholders through well-timed repurchases of stock with total distribution ratio of about 50%

# Efforts in Addressing ESG Challenges



JCU aims to become a global company that continues to grow in a sustainable fashion by addressing ESG challenges through its business activities.

#### Environment



# Development of environmentally responsible products

- Chromic acid-free etching process
- Eco-friendly chemical nickel plating process
- Eco-friendly decorative copper sulfate plating process



#### CO2 emissions (non-consolidated)

**1,005 tons of CO<sub>2</sub>** (as of end-March 2024)

\* Down 30.6% from those in FY3/14



#### **ESG** external rating

CDP climate change 2023: received a score of B



#### Social



#### Ratio of female managers (non-consolidated)

11.6% (as of end-March 2024)

ISO 9001 certified production sites in Japan and overseas



12 sites in 7 countries (as of end-March 2024)

\* Japan, China, Taiwan, South Korea, Thailand, Vietnam, and Mexico

#### Governance



#### **Corporate governance structure**

Number of Directors

Internal: 6, Outside: 3 (including 1 female)

Number of Audit & Supervisory Board Members
 Full-time: 1, Outside: 2 (including 1 female)

### Reference



- Company Profile
- Surface Treatment Technology in Future
- Major Distribution Channels
- Usages of Chemicals and Typical Final Products

# **Company Profile**



Founded in : December 1957

**Established on** : April 1, 1968

Capital stock : 1,281 million yen

Annual sales Non-consolidated: 13.8 billion yen / Consolidated: 24.8 billion yen

(For the fiscal year ended March 31, 2024)

Head office : TIXTOWER UENO 16F, 8-1 Higashiueno 4-chome, Taito-ku, Tokyo

Lines of business Manufacturing and sale of surface treatment chemicals, surface treatment machines,

and related materials

**Representative** Masashi Kimura, Chairman and CEO

**Directors** Akihisa Omori, President and COO

Employees : Non-consolidated: 235 / Consolidated: 538

(As of March 31, 2024)

**ISO Certificates** 

ISO9001 Production Headquarters, Head Office Sales and Marketing Department, and R&D Center (JCQA-0281)

ISO14001 Production Headquarters and R&D Center (JCQA-E-0143)

# treatment

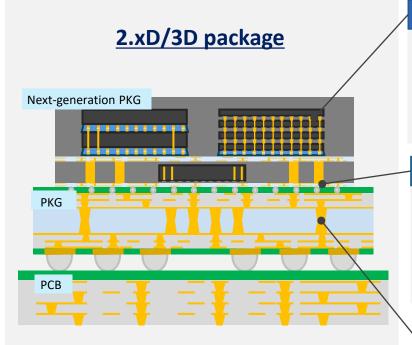
# Surface Treatment Technology in Future —Electronic Components—



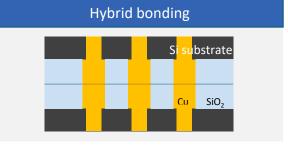
Target

Next-generation PKG boards for AI accelerators, data centers, high-performance electronic devices

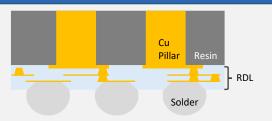
# Surface technology in future



- Diversified packaging technology for high performance
- High-density mounting allows use of larger substrates
- Shorter connections between chips



#### RDL (Redistribution layer)



#### **OExpected primary application**

FO-WLP / PLP RDL interposers

OExpected primary application

Higher reliability for connectivity

Outstanding electrical properties

Memory

#### **OPerformance required by surface treatment technology**

**OPerformance required by surface treatment technology** 

Improve within wafer non-uniformity Improve via filling for thin-film layer



#### **OExpected primary application**

Glass core substrates (FC-BGA) Glass interposers

#### **OPerformance required by surface treatment technology**

Void free

Improve via filling for thin-film layer

# Surface Treatment Technology in Future — Decoration & Function—



**Target** 

Environmentally friendly surfactreatment technology

Surface treatment technology in future

Automotive components (front grilles, door handles, emblems, etc.) Faucet parts (showerheads, drain plugs, etc.)

#### Plating technology with no hexavalent chromium (Cr6+) and no PFAS Conventional Newly Before processing developed products [Major substances used for decorative plating] •ABS ·PC/ABS **Etching PFAS** Mn<sup>7+</sup> Forms uneven plastic surface Chrome Cr3+ **PFAS** Nickel. Chrome plating Many layers of plating Copper materials possible Nickel (Copper/Nickel/Chrome) Cross-sectional Image



#### **Oconventional process**

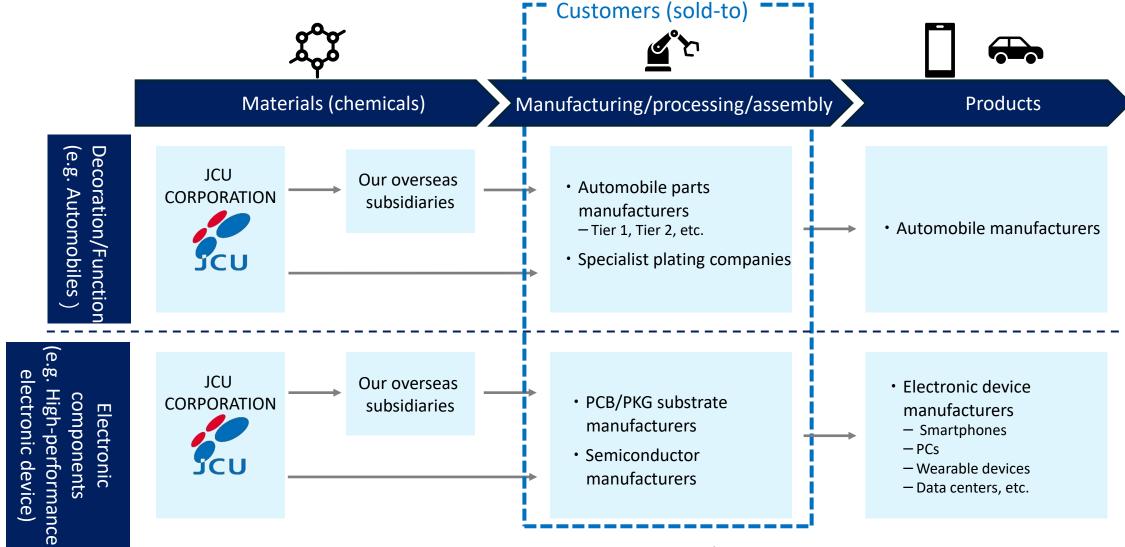
Uses environmentally harmful Cr<sup>6+</sup> and PFAS in the first and last processes of decorative plating on plastic

# **Environmentally friendly** process created by JCU

A comprehensive process with a low environmental impact due to the elimination of Cr<sup>6+</sup> and PFAS from all processes

# **Major Distribution Channels**





# Usages of Chemicals and Typical Final Products



|   | Final products   |   |  |  |
|---|--|---|--|--|
| Chemicals for function/decoration           | Surface treatment chemicals for decorative and function purposes such as those for providing a metal appearance and preventing rust.   | Automotive parts, faucet parts, construction materials, etc.  |  |  |
| POP (Plating on Plastics) chemicals         | Chemicals for metal coating on plastics (Examples) Etching chemicals, various kinds of plating chemicals (copper, nickel and chrome), etc.   | (Automotive parts) Front grilles, emblems, etc.<br>(Faucet parts) Showerheads, water faucet cocks, etc.             |  |  |
| Other                                       | Chemicals for metal coating on metallic materials such as copper and steel   | (Construction materials) Screws, hinges, etc.   |  |  |
| Chemicals for electronic components         | Plating chemicals for manufacturing PWBs, such as a circuit for electronic signals and an electrical contact for electronic components   | High-performance electronic devices, data centers and other infrastructures, communication related components, etc. |  |  |
| Via filling chemicals                       | Chemicals used for copper plating holes (via) to create electrical connections between different layers of PCB substrates and of semiconductor package substrates and other semiconductor components   | (High-performance electronic devices) Smartphones, PCs, tablets, game consoles, etc.                                |  |  |
| Etching chemicals                           | Chemicals used to create the required patterns in PCBs and in semiconductor substrates and other semiconductor components by using a chemical reaction to remove a thin film of copper that was formed on the surface of materials used during the fabrication process | (Data centers and other infrastructures) PWBs for communication servers, etc.  (Communication related components)   |  |  |
| Other                                       | Plating chemicals for connecters and lead frames   | Base stations, in-vehicle PWBs, smart home appliances, etc.   |  |  |
| Surface treatment related equipment         | Equipment designed to fully utilize the properties of chemicals used for surface treatment processes   | Examples of surface treatment related equipment   |  |  |
| Fully-automated surface treatment equipment | Fully-automated equipment from input of materials to completion of the plating process   |   |  |  |
| Peripheral equipment                        | Filtration machines and other peripheral equipment to be attached to surface treatment equipment   |   |  |  |
| Automatic analytical control systems        | Automatic management of plating solutions by analyzing concentrations of chemicals and adding chemicals when an insufficient level is detected   | Plasma surface treatment system Automatic analytical control systems  |  |  |
| Plasma surface treatment system             | Etching and washing devices for PWBs as part of pre-plating processes  | Automatic analytical control systems  |  |  |



This material contains current plans and forecasts of future performance of JCU CORPORATION. These plans and forecast figures are prepared by the Company based on currently available information. This material does not give any assurance or guarantee of the Company's future financial performance and actual results may differ substantially from these plans for a number of conditions or developments in the future.

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